



**David A. Hinson, National Director**

Fifty years ago this week, on August 28, 1963, Dr. Martin Luther King, Jr. delivered one of the most consequential speeches in American history. Standing in the shadow of the Lincoln Memorial before nearly a quarter million Americans from nearly every corner of the nation, Dr. King articulated his vision of a more just and equitable America, creating a powerful weapon in his non-violent crusade for civil rights.

His goal was simply stated, easy to understand and remarkably consistent with what he believed throughout his entire life. He wanted social and economic justice for all. In fact, he spoke about justice 11 times in his famous speech, exactly the same number of times he used the word "dream."

My office, the Minority Business Development Agency, is located directly across the street from the Willard Hotel where Dr. King prepared his notes and rested the night before he spoke. When I look in that direction now, 50 years later, I wonder what might have been going through the minds of those who were there with him on the mall, or those who saw him live on television. Did they realize they were witnessing such an historic moment?

I was too young to remember what happened on that day and I experienced the energy of Dr. King's speech only through video, pictures and written accounts. But like millions of other Americans over multiple generations, I have been profoundly and permanently affected by the forces of change that Dr. King propelled into action. In fact, I am a direct beneficiary of his vision as are generations yet unborn who will feel the significance of what he accomplished just as surely

as those who were there with him on the mall on that pivotal day a half century ago.

On that day, Dr. King thrust the civil rights movement into the national spotlight in a way that it never had been before and motivated a hesitant nation to act, setting in motion a whole series of legislative milestones. The Civil Rights Act of 1964 banned employment discrimination and segregation in public places. It was followed by the Voting Rights Act of 1965 that prohibited voting discrimination and then the Fair Housing Act in 1968. In 1969, the Supreme Court abandoned its 1954 "all deliberate speed" standard and ordered the immediate desegregation of southern schools.

The civil rights movement also ushered in a heightened awareness of supporting economic empowerment through entrepreneurship. In 1969, President Nixon signed an Executive Order that created the Office of Minority Business Enterprise, which later partnered with the U.S. Census Bureau to conduct the first Survey of Minority-Owned Business Enterprises. Published in 1971, this landmark report exposed to the Nation that the minority business community was a job creator and substantial, yet under-utilized, contributor to the U.S. economy.

While much work remains to ensuring equality for all Americans, including minority-owned businesses, there is no doubt that what has been accomplished so far is due in no small part to Dr. King and the important changes his actions inspired.

Five decades after his speech, minority-owned enterprises employ nearly 6 million Americans, generate over \$1 trillion in annual economic output to the U.S. economy, and export to more than 40 countries worldwide. MBDA, as the only federal agency dedicated to the growth

**Continued on page 13**

**This is a Complimentary Copy. Paid subscribers receive first class mail.**

PUBLISHED BY SMALL BUSINESS EXCHANGE, INC.  
703 Market St., Ste 1000, San Francisco, CA 94103

PRSRT STD  
U.S. Postage  
PAID  
San Fran CA 941  
Permit No. 820

## Inside this issue:

Community Outreach	Page 2
Sub-Bid Request Ads	Pages 3-6
MBDA Corner	Pages 7
SBE Southern California News	Pages 8-9
19 Year Old Shares Dr. King's Dream	Pages 10
Labor Day History	Pages 10
Public Legal Notices	Pages 11-14
Banking & Finance	Page 15
SBE Subscription Form	Page 16

# Community Outreach

## Inside The 'Bossless' Office, Where The Team Takes Charge

by Elise Hu

Cubicle culture can be so confining that it's become a cliché. A line from the cult film classic *Office Space* sums it up: "I have eight different bosses right now," grouses bleary-eyed tech company employee Peter Gibbons. "So that means when I make a mistake, I have eight different people coming by to tell me about it. That's my only real motivation. It's not to be hassled."

Today, the hierarchical hassles of the modern workplace are starting to fade, with a cultural move toward flat or "bossless" offices. In downtown Ann Arbor, Mich., the takes the flat office to its extreme — at Menlo, there are two co-founders and a CEO, but the team takes charge of budgeting, hiring, firing and making decisions on how to serve the company's clients.

"If you look at a baseball team in the field, no one would say, hey who does the pitcher report to, who does the catcher report to? People who really understand baseball would say, well, they have a role to play but their real purpose is to win the game. To be on the field with each other and trust each other to know how to play," says Rich Sheridan, who co-founded Menlo in 2002 and is the company's CEO.

The bossless atmosphere is reflected in the office layout. Menlo is headquartered just blocks away from the University of Michigan in 17,000 square feet of bright, open space. It's so open that the company's 50 employees (and a few of their dogs) work at long tables without walls, cubicles or offices. They code and design computer programs, but with a togetherness that makes it look more like a cafeteria lunchroom than a traditional workplace.

At Menlo, employees practice pair programming — they work two to a computer to facilitate constant feedback and communication.

At Menlo, employees practice pair programming — they work two to a computer to facilitate constant feedback and communication.

"I'm sitting out in the room with everyone else," Sheridan points out. "I get no special treatment; there's no corner office."

That layout is by design. Sheridan says obliterating layers of management can lead to faster decision-making — and more important, motivated and empowered employees. At Menlo, the whole office, or sometimes subcommittees, decide who gets hired and who gets fired. Promotions, raises and budgeting are all decided by the team. The company's emphasis on transparency extends to details like the budget, which is posted on the wall for everyone to see. Email communication is frowned upon in favor of face-to-face talking.

"We've seen more of a trend toward flattening organizations," says Stephen Courtright, a Texas A&M business professor who specializes in



Employees work huddled around computers on desks they rearrange at will.

studying self-governing offices. He says because the tech industry needs to adapt quickly and competition for the best employees is fierce, giving employees freedom helps them move much faster.

"Those industries are just unstable, rapidly changing, and they are trying to harness creativity and innovation. So it is that speed of the technology environment that has prompted organizations to rethink the way they structure the organization," Courtright says.

But it doesn't fix all problems. The gaming company Valve also boasts of being bossless and has for it. But Jeri

Ellsworth, a former programmer at Valve Corp., said her time there "felt a lot like high school."

"What I learned from Valve is that I don't think it works," Ellsworth. "I think that if you give complete latitudes with no checks and balances, it's just human nature [employees] are gonna try to minimize the work they have to do and maximize the control they have."

At Menlo, the employees say the culture prevents that. "It really doesn't happen that way," says Menlo developer Eric Schreffler. "And that's partly because of the people who were here from the beginning."

Continued on page 13

### Editorial Staff

Editor in Chief:  
Gerald W. Johnson [gwj@sbeinc.com]

Managing Editors:  
Valerie Voorhies [vvh@sbeinc.com]

General Manager:  
Kevin Grant [kgrant@sbeinc.com]

### Marketing & Sales Staff

Production Staff  
Production Manager:  
Nabil Vo [nvo@sbeinc.com]

Graphics Design:  
Tyler Chen [tchen1129@gmail.com]

Webmaster:  
Umer Farooq [umer@octadyne.com]

Writer:  
Cheryl Hentz [cheryl.hentz@gmail.com]

EDITORIAL POLICY—The Small Business Exchange is published weekly. Publication is extended by one day for weeks in which holiday occurs on a Monday.

Copyright © 2013 Small Business Exchange, Inc.

The Small Business Exchange is adjudicated as a newspaper of general circulation by the Superior Court of the City and County of San Francisco, State of California, under the date January 29, 1988. Organized 1984.

NOTICE: SBE is not liable to any subscriber or any other user for any damages or any other costs incurred in connection with the utilization of, or any other reliance upon, any information contained in its newspapers. The information contained herein may be subject to typographical error in the transcribing and/or printing of its contents. Information contained in this publication is intended only as notification to its subscribers of available bidding and contracting opportunities. The SBE reserves all rights in connection with this publication and prohibits the duplication of the contents herein without the expressed written consent of the SBE. Subscription fees are nonrefundable.

### AWARDS

- CITY OF LOS ANGELES  
Black Business Association,  
Outstanding Entrepreneur  
Mayor's Advisory Board,  
Outstanding Achievement as a Vendor/Supplier
- COUNTY OF LOS ANGELES  
Black Business Association,  
Outstanding Entrepreneur
- BAY AREA CONTRACT COMPLIANCE  
OFFICERS ASSOCIATION  
Champion of Diversity
- NAMCSC  
Minority Advocate

703 Market Street, Suite 1000  
San Francisco, CA 94103

Email: [sbe@sbeinc.com](mailto:sbe@sbeinc.com)  
Website: [www.sbeinc.com](http://www.sbeinc.com)  
Telephone: (415) 778-6250, (800) 800-8534  
Fax: (415) 778-6255  
Office Hours: 8:00 a.m. - 5:00 p.m.

### MEMBERSHIPS



ISSN 0892-5992  
SBE is a certified DBE - CA UCP Firm #5988



# NORTHERN & SOUTHERN CALIFORNIA SUB-BID REQUEST ADS



## Arntz Builders, Inc.

19 Pamaron Way • Novato, CA 94949 • 415-382-1188 • Fax: 415-883-7529  
 Contact: Kathy Rowen or Adrienne Lewis • bid@arntzbuilders.com

REQUESTS QUOTATIONS FROM LOCAL SUBCONTRACTORS & SUPPLIERS,  
 CERTIFIED DVBE, LBE, SBE, MBE, WBE, DBE & ALL SUBCONTRACTORS &  
 SUPPLIERS FOR ALL

**EL CERRITO HIGH SCHOOL STADIUM  
 WEST CONTRA COSTA UNIFIED SCHOOL DISTRICT  
 EL CERRITO, CA**

**BID DATE: SEPTEMBER 18, 2013 AT 2:00 PM  
 ESTIMATE: \$11,600,000.00**

Trades needed but not limited to: Hazmat, demolition, earthwork, paving, underground, drilled piers, landscape, irrigation synthetic turf, chain link and ornamental metal fences and gates, concrete, masonry, structural steel, steel decking, railings, grating and floor plates, casework, waterproofing, insulation, built-up and metal roofing, steel doors and frames, overhead coiling doors, aluminum windows, glazing, skylights, hardware, translucent wall and roof assemblies, metal stud framing, plaster, gypsum board, ceramic tile floor and wall, acoustical ceilings, epoxy-chip flooring, painting and anti-graffiti coating, tackable wallboard systems, toilet compartments and accessories, wall louvers, flagpoles, signage, lockers, food service equipment, floor mats, roller shades, telescoping bleachers, permanent grandstands, fire alarm system, HVAC, plumbing, electrical, and technology.

Bonding, insurance, technical assistance available. Plans available in GC's Plan room. Successful subcontractors will be required to sign Arntz Builders inc standard subcontract agreement which includes the right for Arntz Builders Inc to require subcontractors to provide a 100% faithful performance and payment bonds of the subcontract price from a treasury listed surety company acceptable to Arntz Builders. Bond premium to be included in bid as a separate item. Subcontractors will be required to provide a waiver of subrogation endorsement to their workers compensation insurance.

We are willing to discuss breaking down bid items into economically feasible units for LBE, DVBE, SBE, MBE, WBE, DBE participation

This project has a Project Labor Agreement (PLA), all contractors will need

To be union signatory or agree to sign a one project agreement

An Equal Opportunity Employer

**Morlin Asset Management LP** – a commercial real estate property management company is in the process of preparing a proposal for **Property Management Services for The Housing Authority of The City of Los Angeles** and is interested in receiving subcontracting proposals for the following item(s):

- 531311 - Residential Property Managers
- 531390 - Other Activities Related to Real Estate

The copy of the Housing Authority of The City of Los Angeles – Property Management Services bid specifications and plans are available on [www.labavn.com](http://www.labavn.com) (RFP #7583). If you are interests in bidding please email, [m.martin@morlinmgmt.com](mailto:m.martin@morlinmgmt.com). Please indicate if you are a certified MBE, and/or WBE contractor. The bid due date will be September 9, 2013. For bond assistance you may contact the City of Los Angeles Bond Assistance Program at (213)327-0298.

Morlin Asset Management LP

Current and On-going procurement opportunities for the **Expo II Project** are Available through the project procurement website:

<https://partners.myskanska.com/usa/clients/buildexpo/Expo2/Outreach/Lists/Bids%20Opportunities/Bids%20Due.aspx>

Bid Packages Currently available are: Signage & graphics, Flatwork – City of L.A., AC Paving, Floor & Wall tile, Bike Racks/Lockers, Permanent Striping & signs

Bid packages will be posted to the site on a continual basis. Plans, Specs and additional information are also available on the site. If you need assistance, please contact **Christine Burton** at 310-500-1466. SBE and DBE certified firms are encouraged to participate.

Skanska Rados is an Equal Opportunity Employer



Sub-Bids Requested From Qualified DBE Subcontractors & Suppliers

### Regional Connector Transit Corridor Design-Build Project

Owner: LACMTA  
 RFP No.: C09080  
**DBE Goal: 20% Design & 18% Construction**  
**Prime Proposals Due: Aug. 30, 2013**  
 Website: [www.teamrcc.com](http://www.teamrcc.com)

Team RCC is interested in soliciting in Good Faith all subcontractors as well as certified DBE subcontractors related to the scopes of work below for the Regional Connector Transit Corridor Project. Quotes will be requested from Subcontractors, Vendors, Professional Service and Trucking companies. Please visit our website for the RFP documents and addenda, Subcontracting Requirements, Sample Contracting Documents, Project Announcements, Outreach and Contact Information. **If you are interested in joining our team for this project, please visit our website, fill out and return the Invitation to Bid form to the fax number below. All Quotes are due as soon as possible.**

Requested scopes include, but are not limited to the following:

**Subcontractors:** Demolition, Clear & Grub, Excavation Earthwork and Support Systems, Shoring & Lagging, Temp. Tunnel Ventilation, AC Paving, Concrete Curbs, Gutters and Sidewalks, Pavement Striping & Marking, Cast-In-Place and Prestressed Concrete, Exposed Concrete Finishes, Arch. Pavers, Stone, Granite, Masonry, Misc. Metal, Welding, Steel Rail, Fencing, Rough Carpentry, Sheet and Pre-Applied Sheet Waterproofing, Painting & Coatings, Fire Protection, Suppression & Stopping, Metal Doors, Frames & Hardware, Glazing, Equipment, Mechanical Piping & Materials, Ventilation Fans & Equipment, Plumbing, Electrical & Electrical Supply, Low Voltage Systems, Hazardous Material Remediation & Hauling, Trucking

**Services/Vendors:** Monitoring: Sound, Vibration, Geo, and Air Quality, Security, Office Supplies, Reprographics, Sweeper Truck, Water Trucks, Jobsite Sanitation, Janitorial, SWPPP, Progress Photography, Catering

Team RCC will assist qualified subcontractors, vendors, and suppliers in obtaining bonding, lines of credit, insurance, necessary equipment, materials and/or supplies. If you are a DBE Company, please provide your certification letter with your proposal. If you are a non-DBE, please indicate all lower-tier participation on your quotation as it will be evaluated with your price. In order to assist DBE subcontractors and suppliers, we will divide total requirements into smaller packages, tasks or quantities and establish delivery and construction schedules which will permit maximum participation when feasible. Please visit our website listed above for detailed contracting requirements

Team RCC is an Equal Opportunity Employer

Estimating Dept: 1995 Agua Mansa Rd, Riverside, CA 92509

Ph: (951) 684-5360 Fax: (951) 788-2449 Email: [info@teamrcc.com](mailto:info@teamrcc.com)

## SKANSKA

Sub-Bids Requested From Qualified DBE Subcontractors & Suppliers

**Replace and Widen Genesee Bridge at Route 5  
 District 11 on Route 5  
 Contract No.: 110223U4  
 DBE Goal: 8 %  
 Bid Date: September 12, 2013 – 2:00 PM**

Skanska is interested in soliciting in Good Faith all subcontractors as well as certified DBE companies for this project. All interested subcontractors, please indicate all lower tier DBE participation offered on your quotation as it will be evaluated with your price. Please call if we can assist you in obtaining bonding, lines of credit, insurance, necessary equipment, materials and/or supplies. Skanska will also review breaking out scope packages and adjusting schedules to help permit maximum participation.

**Plans and Specifications** are available for view at our main office in Riverside or on the Caltrans website: [http://www.dot.ca.gov/hq/esc/oe/weekly\\_ads/index.php](http://www.dot.ca.gov/hq/esc/oe/weekly_ads/index.php)

**Quotes requested from Subcontractors, Suppliers and Service Providers include, but are not limited to:** Construction Site Management, Storm Water Pollution Plan, Street Sweeping, Construction Area Signs, Traffic Control System, Type III Barricade, Fencing, Portable Delineator, Temporary Pavement Marking, Temporary Traffic Stripe, Channelizer, Temporary Railing, Portable Changeable Message Signs, Temporary Crash Cushion Module, Metal Beam Guard Railing, Roadside Signs, Abandon Culvert, Cold Plane Concrete Pavement, Remove Concrete (Structure), Concrete Barrier, Bridge Removal, Clearing and Grubbing, Roadway Excavation, Develop Water Supply, Structure Excavation (Bridge), Structure Excavation (Retaining Wall), Structure Backfill, Sand Backfill, Rock Blanket, Soil Nail, Erosion Control, Fiber Rolls, Class 2 Aggregate Base, Hot Mix Asphalt, Place Hot Mix Asphalt Dike, Tack Coat, Concrete Pavement, Seal Pavement Joint, Furnish & Drive Steel Pile, CIDH Concrete Piling, Prestressing CIP Concrete, Structural Concrete (Bridge), Structural Concrete (Retaining Wall), Structure Concrete (Box Culvert), Minor Concrete, Shotcrete, Treat Bridge Deck, Joint Seal Assembly, Joint Seal, Bar Reinforcing Steel (Bridge), Bar Reinforcing Steel (Retaining Wall), Furnish & Install Sign Structure, Furnish Laminated Panel, Furnish Single Sheet Aluminum Sign, Roadside Sign, Alternative Pipe Culvert, Reinforced Concrete Pipe, Corrugated Steel Pipe, Welded Steel Pipe Casing, Alternative Flared End Section, Rock Slope Protection, Slope Paving, Minor Concrete, Rock Slope Protection Fabric, Miscellaneous Metal, Miscellaneous Iron and Steel, Bridge Deck Drainage System, Chain Link Fence, Pipe Handrail, Cable Railing, Transition Railing, Terminal System, Crash Cushion, Concrete Barrier, Thermoplastic Pavement Marking, Thermoplastic Traffic Stripe, Paint Traffic Stripe, Pavement Marker, Signal & Lighting, Lighting & Sign Illumination, Fiber Optic Conduit, Electric Service (Irrigation, Traffic Monitoring Station) Closed Circuit TV System, Ramp Metering System, Slope Incliniometer, Landscape and Irrigation

**Subcontracting Requirements:** Skanska's insurance requirements are Commercial General Liability (GL): \$1M ca. occ., \$1M personal injury, \$2M products & completed operations agg. and general agg.; \$1M Auto Liability; \$5M Excess/Umbrella and \$1M Workers Comp. Endorsements and waivers required are the Additional Insured End., Primary Wording End., and a Waiver of Subrogation (GL & WC). Other insurance requirements may be necessary per scope. Subcontractors may be required to furnish performance and payment bonds in the full amount of their subcontract by an admitted surety and subject to approval by Skanska. Skanska will pay bond premium up to 1%. Quotations must be valid for the same duration as specified by the Owner for contract award. Conditions or exceptions in Subcontractor's quote are expressly rejected unless accepted in writing. Skanska is signatory to the Operating Engineers, Laborers, Cement Masons, Carpenters Unions and Teamsters. Subcontractors must provide weekly, one original and one copy of all certified payrolls, including non-performance and fringe benefit statements if required by law or by the Prime Contract. Subcontractor scope (including any conditions or exceptions) is required 24 hours prior to bid deadline to allow proper evaluation.

Skanska is an Equal Opportunity Employer

Skanska Estimating Dept:

1995 Agua Mansa Rd, Riverside, CA 92509 – Ph: (951) 684-5360, Fax: (951) 788-2449

Email: [joe.sidor@skanska.com](mailto:joe.sidor@skanska.com)

## Advertise with the Small Business Exchange

Utilize SBE's TARGET DISTRIBUTION to reach the DBEs, SBEs, DVBEs, MBEs, and OBEs that match the trades and goods you need.

[www.sbeinc.com](http://www.sbeinc.com)

# NORTHERN CALIFORNIA

# SUB-BID REQUEST ADS

REQUESTING BIDS FROM QUALIFIED DBE SUBCONTRACTORS AND SUPPLIERS FOR THE FOLLOWING PROJECT:

**Rehab Bridges – Polyester Concrete Overlay  
(State Highway in Shasta County at Various Locations)  
Caltrans contract #02-4E5304**

**\*REVISED\* Bid Date: September 10, 2013 at 2:00 pm.**

This is a highway project with the typical items of work associated, but not limited to: Aggregate, Rip Rap Material, Bridge Deck Overlay, CIDH Pile, Clear and Grubbing, Concrete Barrier, Concrete Crack Sealing, Construction Area Signs, Consult - Enviro Compliance, Core and Saw, Demo Bridge, Demo Minor, Earthwork and Base, Imported Borrow, Electrical H'Way, Fence & MBGR, Minor Flat Concrete, Joint Seals, K-Rail, Landscape, Erosion Control, Metal Bridge Rail, Minor Concrete Structure, Pavement Grinding, Paving PCC, Plane A C, Paving ASPH Concrete, A C Dike and Misc, Pile Drive, Pipe - Coor Steel, Precast Concrete Pipe, Prestress Concrete, Ready Mix Concrete, Rebar, Rock Slope Protect, Sign Structures, Signs Roadside, Stripe and Mark, Structure Excavate Bridge, Structure Excavate Site, Traffic Control, Trucking.

C.C. Myers, Inc. is willing to break down items of work into economically feasible units to encourage DBE participation. If you are interested in any of this work, please provide us with a scope letter or contact us immediately. Plans and Specifications are available from Caltrans at: [www.dot.ca.gov/hq/esc/oe](http://www.dot.ca.gov/hq/esc/oe).

Conditions or exceptions in Subcontractor's quote are expressly rejected unless expressly accepted in writing. Subcontractor and Supplier quotes are required 24 hours prior to the bid date to enable thorough evaluation.



**C.C. Myers, Inc.**

3286 Fitzgerald Rd. • Rancho Cordova, CA 95742 • 916-635-9370 • Fax 916-635-1527

Each Subcontractor shall be prepared to submit faithful performance and payment bonds equal to 100% of their quotation. The Contractor will pay standard industry rates for these bonds.

Contact C. C. Myers, Inc. for assistance with bonds, insurance, lines of credit, equipment, supplies or project plans and specifications. C.C. Myers, Inc., is a Union Contractor.

AN EQUAL OPPORTUNITY EMPLOYER.

REQUEST FOR ESBE Subcontractors and Suppliers for:

**5th Street, 5th Street Viaduct and Railyards Blvd. at Sacramento Railyards**

**City of Sacramento PN: T15135800**

**BID DATE: September 4, 2013 @ 2:00 PM**

We are soliciting quotes for (including but not limited to): Trucking, Field Office, SWPPP, Structure Excavation, Structure Backfill, Cellular Concrete Backfill, Earth Retaining Structure, Structural Concrete Retaining Wall, Bar Reinforcing Steel, Minor Concrete-Sidewalk, Architectural Treatment, Prepare and Paint Concrete, California ST-40 Bridge Rail, Structural Concrete-Approach Slab Type, Joint Seal, Concrete Barrier, Chain Link Railing, Bridge Deck Drainage System, Sanitary Underground, Stormwater Quality Inlet, Stormwater Quality Vault, Topsoil, Bioretention Soil, Headwall, Fencing, Hydroseeding, Utilities, Concrete Survey Monument, Street & Sidewalk Barricades, Curb & Gutter, Curb Ramp, Electrical, Irrigation, Bridge Removal, Prestressing Cast-In-Place Concrete, Vibration Monitoring, Bridge Canopies, Furnish Piles, Pile Driving and Construction Materials

**O.C. Jones & Sons, Inc.**

1520 Fourth Street • Berkeley, CA 94710 • Phone: 510-526-3424 • FAX: 510-526-0990

Contact: Mike Crowley

An Equal Opportunity Employer

100% Performance & Payment Bonds may be required. Worker's Compensation Waiver of Subrogation required. Please call OCJ for assistance with bonding, insurance, necessary equipment, material and/or supplies. OCJ is willing to breakout any portion of work to encourage ESBE participation. Plans & Specs are available for viewing at our office.

Pacific States Environmental Contractors, Inc. is soliciting for SBE for the following project:

**ARGYLE RESERVOIRS ACCESS ROAD IMPROVEMENTS  
SPECIFICATION 2074**

**Owner: East Bay Municipal Utility District**

**375 11th Street, Oakland, CA 94607-4240**

**Bid Date: September 11, 2013 @ 1:30 PM**

We hereby encourage responsible participation of local Small Business Enterprises, and solicit their subcontractor or material quotation for the following types of work including but not limited to:

FENCING, CONCRETE, PIPELINE AND LANDSCAPE & TREE

At our discretion 100% Performance and Payment Bonds may be required for full amounts of the subcontract price. Surety company will have to be approved by Pacific States Environmental Contractors, Inc. Pacific States Environmental Contractors, Inc. will pay bond premium up to 2%. Subcontractors must possess current insurance and worker's compensation coverage meeting Pacific States Environmental Contractors, Inc.'s requirements. Please call if you need assistance in obtaining bonding, insurance, equipment, materials and/or supplies. Plans and specifications are available for review at our Dublin office.

**Pacific States Environmental Contractors, Inc.**

CAL LIC. NO. 723241

11555 Dublin Boulevard • Dublin, CA 94568-2909

Phone: (925) 803-4333 • FAX: (925) 803-4334

Estimator: Keith Donahue

Website: [www.pacificstates.net](http://www.pacificstates.net)

An Equal Opportunity Employer

**Hunters Point Shipyard Opportunity to Provide Architectural Consulting Services**

HPS Development Co, LP is requesting qualified, interested Companies to respond to a public request for proposals through the Successor Agency to the Redevelopment Agency of the City and County of San Francisco.

For more information, please visit:

<http://mission.sfgov.org/OCA/BidPublication/BidDetail.aspx?K=7066>

**Proposals must be submitted by September 6, 2013.**

Sub Bids Requested From Qualified DBE and UDBE Subcontractors & Suppliers for

**City of Citrus Heights - Auburn Blvd.**

**Complete Streets Revitalization Project - Segment III**

**Location: Citrus Heights, CA**

**Bid Date: September 3, 2013 @ 2:00 PM**

McGuire and Hester is seeking qualified subcontractors in the following trades: construction staking; SWPPP; traffic control; clearing & grubbing; tree removal; landscape & irrigation; striping & signs; electrical & traffic signals; slurry seal; minor concrete; masonry retaining walls; handdrilling; trucking; decorative sidewalk (imprinted aggregate reinforced preformed thermoplastic system).

We will pay up to and including one and one-half percent (1-1/2%) of your bonding cost. Certification assistance is available, as well as viewing plans & specs.

**McGuire and Hester**

9009 Railroad Avenue • Oakland, CA 94603 • Phone: (510) 632-7676 • Fax: (510) 562-5209

Contact: Robert Herrera

An Equal Opportunity Employer

RGW Construction Inc. is seeking all qualified Small Business Enterprises (SBE) and Emerging Business Enterprises (ESBE) for the following project:

**5th Street Viaduct and Railyards Blvd. at Sacramento Railyards**

**PN # T15135800**

**City of Sacramento**

**Bids: September 4th, 2013 @ 2:00 PM**

**ESBE Goal: 20%**

Requesting Sub-quotes for (including but not limited to): Construction Area Signs, Landscaping, Hydroseeding, Erosion Control, Irrigation, Pile Driving, Pre-stressing Concrete Cast-in-Place, Joint Seal, Reinforcing Steel, Steel Structure, Signs Roadside, Concrete Curb & Sidewalk Misc., Fencing, Survey & Historical Monument, Object Marker, Metal Railing, Concrete Barrier, Thermoplastic and Painted Traffic Stripe & Marking, Pavement Marking, Signal and Lighting, Message Signs, Cellular Concrete Backfill, Prepare and Stain Concrete, Joint Trench and Dry Utilities and Trucking.

**Scope of Work:** Construct roadway and utility improvements, retaining walls, embankments, elevated viaduct, lined retention basin, design and fabrication and installation of shade structures.

RGW is willing to breakout any portion of work to encourage ESBE participation. Contact us for a specific item list

Plans and Specs are available to view and copy at our office or at <http://www.planetbids.com/portal.cfm?CompanyID=15300#> Contact **Tim Ross** at 925-606-2400 for any questions, including bonding, lines of credit, or insurance. Subcontractors should be prepared to submit payment and performance bonds equal to 100% of their quotation.

**RGW Construction, Inc.**

Contractors License A/B 591940

550 Greenville Road • Livermore, CA 94550 • Phone: 925-606-2400 • Fax: 925-961-1925

An Equal Opportunity Employer

Seeking Qualified MBE, DBE, WBE Subcontractors

**East Bay Municipal Utility District, 2014-2015 Engineering Consultant Roster**  
**Project Location: Alameda, Contra Costa, San Joaquin, Calaveras, and Amador Counties**

**Bid Date: September 13, 2013**

**Response Date: September 9, 2013**

**Trades:** Structural/Seismic Engineering, Surveying, Electrical Engineering, Geotechnical Engineering, Mechanical Engineering, Biological Sciences/Applied Sciences, Hazardous Materials Handling, CEQA, NEPA, Environmental Support Studies

**RMC Water and Environment**

2001 N. Main Street, Suite 400 • Walnut Creek, CA 94596

Contact: **Sandy Bailey** • [sbailey@rmcwater.com](mailto:sbailey@rmcwater.com)

Phone: 925.627.4135 • Fax: 925.627.4101

Interested companies should email a brief statement of qualifications to [sbailey@rmcwater.com](mailto:sbailey@rmcwater.com)

We will assist interested firms in obtaining bonds, lines of credit and/or insurance if necessary.

An Equal Opportunity Employer

## Advertise with the Small Business Exchange

Utilize SBE's TARGET DISTRIBUTION to reach the DBEs, SBEs, DVBEs, MBEs, and OBEs that match the trades and goods you need. [www.sbeinc.com](http://www.sbeinc.com)

# NORTHERN & SOUTHERN CALIFORNIA SUB-BID REQUEST ADS

Request for Sub Bids From Qualified  
DVBE Subcontractors/Suppliers

**Classroom / Office Furniture & Equipment**  
**Project No.: WHMS**  
**Location: San Anselmo, California**  
**Bid Date: September 3, 2013 @ 4:00 PM**

## VIRCO Inc.



2027 Harpers Way  
Torrance, CA 90501  
(800) 448-4726 • Fax (800) 449-7804  
Contact: Debbie Stottler Ext. 420  
AEOE

Request for Sub Bids From Qualified  
DVBE Subcontractors/Suppliers

**Classroom / Office Furniture & Equipment**  
**Project No.: 13-14-01PU**  
**Location: Jurupa Valley, California**  
**Bid Date: September 5, 2013 @ 10:00 AM**

## VIRCO Inc.



2027 Harpers Way  
Torrance, CA 90501  
(800) 448-4726 • Fax (800) 449-7804  
Contact: Debbie Stottler Ext. 420  
AEOE

**Seeking D/DV/M/S/VS/WBE (Disadvantaged, Disabled Veteran, Minority, Small, Very Small, and Woman Business Enterprises) subcontractors and suppliers for**  
**San Vicente Marina Facilities, Specification 594 - San Diego County Water Authority**  
**Project Location: North end of Moreno Ave., Lakeside, CA in San Diego County**  
**Bid Date: September 11, 2013**

**Trades:** Site grading, shoreline stabilization, pump stations, concession buildings, office building, drainage pipe, water tank, water pipe, sanitary sewer pipe, boat ramp concrete, floating docks, ADA compliant wheelchair lift, asphalt concrete paving, PCC paving, storm drain channels, bio-retention facilities, inlet filters, drainage facilities, selective demolition, fire sprinklers, landscaping, irrigation, habitat restoration, curbs, gutters, sidewalk, retaining walls, fencing, park amenities, shade structure, signage and striping, signal intersection, electrical, communications, foundation grouting, monitoring wells.

## Police Construction, Inc.

591 Camino De La Reina, San Diego, CA 92108  
Phone: 619-814-3700 • Fax: 619-814-3770  
Contact: Arinda Cale • E-mail: acale@police.com

An Equal Opportunity Employer



A Joint Venture In Association with LAN | TV Inc

Procurement opportunities through Skanska-Shimmick-Herzog  
will be diverse and ongoing.

Please visit: [www.sshjv-c700.com](http://www.sshjv-c700.com)

frequently to see procurement opportunities and project contacts in the Bid Packages folder. Plans, specs, drawings, etc. can be found on the procurement web site.

EEO

**Santa Clara Valley  
Transportation Authority**  
**Design-Build Contract DB1102F**  
**Silicon Valley Berryessa Extension Project C700**

## SKANSKA

Sub-Bids Requested From Qualified DBE Subcontractors & Suppliers  
**City of Lincoln Wastewater Treatment and Reclamation Facility Expansion**  
**Contract No.: 184030298**

**Encouraged DBE/MBE/WBE/HUB Certified Firm Participation**  
**Bid Date: September 10, 2013 - 2:00 PM**

Skanska, an equal opportunity employer, is interested in soliciting in Good Faith all subcontractors as well as certified companies for this project. All interested subcontractors, please indicate all lower tier participation offered on your quotation as it will be evaluated with your price. Please call if we can assist you in obtaining bonding, lines of credit, insurance, necessary equipment, materials and/or supplies. Skanska will also review breaking out scope packages and adjusting schedules to help permit maximum participation.

### Plans and Specifications are available for view/purchase at the following locations:

- Skanska USA Civil Office, located at 1995 Agua Mansa Rd., Riverside, CA 92509
- Stantec Consulting Services Inc., located at: 3875 Atherton Rd, Rocklin, CA 95765
- For Purchase: ARC Sacramento PlanWell. Please call 916-443-1322

### Quotes requested from Subcontractors, Suppliers and Service Providers include, but are not limited to:

**Materials:** Construction Area Signs, Utility Line Marking, Watering and Water Development, Corrugated Metal Pipe Culvert, Landscape Rock, Structural Steel, Structural Aluminum, Grating, Treads, Floor Plates, Metal Framing, Steel Platforms, Mechanical Identifying Devices, Bio filter Media Replacement, Fiberglass Launder Covers, FRP Weirs and Baffles, Polyethylene Storage Tanks, Davit Cranes, Seismic Equipment Restraints, Seismic Piping Restraints, Temporary Railing, Erosion Control, Fiber Rolls, Class 2 Base, Joint Seal, Plastic Pipe, Reinforced Concrete Pipe, Welded Steel Pipe, Alternative Flared End Section, Misc Metal, Misc Iron and Steel

**Works scopes:** Survey, Quality Control and Testing, Pipe Chlorination, Pipe Testing, System Startup and Testing, System Training, Clear and Grub, Fence Removal, Excavation Dewatering, Structure Excavation and Backfill, Trenching and Backfill, Storm Water Pollution Plan, Hydroseed, Sheet piling and Shoring, Chain Link Fence, Hot Mix AC Paving, Cast in Place Manhole Bases, Minor Concrete Structures, Concrete Saw cutting, Pipe Railing, Overhead Coiling Doors, Painting and Finishing, Mechanical Process Equipment Installation, Pre Engineered Metal Building and Canopy, Cathodic Protection of Underground Pipe, Process Piping, Process Electrical Systems, Site Lighting, Instrumentation and Controls, Thermoplastic Pavement Marking.

**Subcontracting Requirements:** Skanska's insurance requirements are Commercial General Liability (GL): \$1M ea. occ., \$1M personal injury, \$2M products & completed operations agg. and general agg.; \$1M Auto Liability; \$5M Excess/Umbrella and \$1M Workers Comp. Endorsements and waivers required are the Additional Insured End., Primary Wording End., and a Waiver of Subrogation (GL & WC). Other insurance requirements may be necessary per scope. Subcontractors may be required to furnish performance and payment bonds in the full amount of their subcontract by an admitted surety and subject to approval by Skanska. Skanska will pay bond premium up to 1%. Quotations must be valid for the same duration as specified by the Owner for contract award. Conditions or exceptions in Subcontractor's quote are expressly rejected unless accepted in writing. Skanska is signatory to the Operating Engineers, Laborers, Cement Masons, Carpenters Unions and Teamsters. Subcontractors must provide weekly, one original and one copy of all certified payrolls, including non-performance and fringe benefit statements if required by law or by the Prime Contract. Subcontractor scope (including any conditions or exceptions) is required 24 hours prior to bid deadline to allow proper evaluation.

### Skanska is an Equal Opportunity Employer

Skanska Estimating Dept:  
1995 Agua Mansa Rd, Riverside, CA 92509 - Ph: (951) 684-5360, Fax: (951) 788-2449  
Email: [daniel.hawley@skanska.com](mailto:daniel.hawley@skanska.com)

## SKANSKA

Sub-Bids Requested From Qualified DBE Subcontractors & Suppliers

### Construction of SORRENTO VALLEY DOUBLE TRACK PROJECT

**In San Diego, California**  
**SANDAG Project CIP 1239807 / IFB 5004027**  
**UDBE Goal: 8.5%**

**BID OPENING: September 19, 2013 at 2:30 p.m.**

Plans and Specs, Project information, announcements, and subcontracting requirements will be available for view on the SANDAG's website: [www.sandag.org/contracts](http://www.sandag.org/contracts).

**Quotes requested for supplies and services including, but not limited to:** Biological Monitor, Construction Site Management, Storm Water Pollution Plan, Street Sweeping, Construction Area Signs, Traffic Control System, Flashing Area Sign, Type III Barricade, Fencing, Erosion Control, Portable Delineator, Temporary Pavement Marking, Temporary Traffic Stripe, Channelizer, Temporary Railing, Portable Changeable Message Signs, Temporary Crash Cushion Module, Metal Beam Guard Railing, Roadside Signs, Abandon Culvert, Cold Place Concrete Pavement, Remove Concrete (Structure), Concrete Barrier, Bridge Removal, Clearing and Grubbing, Roadway Excavation, Develop Water Supply, Structure Excavation, Structure Excavation (Bridge), Structure Excavation (Retaining Wall), Structure Backfill, Sand Backfill, Rock Blanket, Erosion Control, Fiber Rolls, Corrugated Steel Pipe Conduit, Class 2 Aggregate Base, Lean Concrete Base, Hot Mix Asphalt, Place Hot Mix Asphalt Dike, Tack Coat, Concrete Pavement, Seal Pavement Joining, Furnish & Drive Steel Pile, CIDH Concrete Piling, Prestressing CIP Concrete, Ballast, Track Materials, Track construction, Structural Concrete (Bridge), Structural Concrete (Retaining Wall), Class 1 Concrete (Box Culvert), Minor Concrete, Soundwall Signs, PTFE Bearing, Joint Seal Assembly, Joint Seal, Bar Reinforcing Steel (Bridge), Bar Reinforcing Steel (Retaining Wall), Furnish Sign Structure, Install Sign Structure, Furnish Laminated Panel, Furnish Single Sheet Aluminum Sign, Metal (Barrier Mounted Sign) Roadside Sign, Install Sign, Alternative Pipe Culvert, Reinforced Concrete Pipe, Plastic Pipe, Corrugated Steel Pipe, Welded Steel Pipe Casing, Alternative Flared End Section, Precast Concrete Pipe, Rock Slope Protection, Slope Paving, Minor Concrete, Rock Slope Protection Fabric, Miscellaneous Metal, Miscellaneous Iron and Steel, Bridge Deck Drainage System, Wrought Iron Fence, Chain Link Fence, Survey Monument, Chain Link Railing, Pipe Handrail, Tubular Handrail, Concrete Barrier, Cable Railing, Transition Railing, Terminal System, Crash Cushion, Concrete Barrier, Thermoplastic Pavement Marking, Thermoplastic Traffic Stripe, Paint Traffic Stripe, Pavement Marker, Signal & Lighting, Lighting & Sign, Illumination, Interconnection Conduit & Cable, Fiber Optic Conduit, Platform Stations, Plumbing, Water Line, Oil-Water Separator, Sanitary Sewer, Sump Pump, Compressed Air System, Hollow Metal Doors and Frames, Overhead Coiling Doors, Modular Building, Vertical Wheelchair Lift, Masonry, Structural Steel Framing, Metal Railings, Metal Roof Panels, Site Furnishings, Ultra Sonic Testing

Skanska is interested in soliciting in Good Faith all subcontractors as well as certified UDBE companies for the following project. All interested subcontractors, please indicate all lower tier UDBE participation offered on your quotation as it will be evaluated with your price. Please call if we can assist you in obtaining bonding, lines of credit, insurance, necessary equipment, materials and/or supplies. Skanska will also review breaking out scope packages and adjusting schedules to help permit maximum participation.

**Subcontracting Requirements:** Skanska's insurance requirements are Commercial General Liability (GL): \$1M ea. occ., \$1M personal injury, \$2M products & completed operations agg. and general agg.; \$1M Auto Liability; \$5M Excess/Umbrella and \$1M Workers Comp. Endorsements and waivers required are the Additional Insured End., Primary Wording End., and a Waiver of Subrogation (GL & WC). Other insurance requirements may be necessary per scope. Subcontractors may be required to furnish performance and payment bonds in the full amount of their subcontract by an admitted surety and subject to approval by Skanska. Skanska will pay bond premium up to 1%. Quotations must be valid for the same duration as specified by the Owner for contract award. Conditions or exceptions in Subcontractor's quote are expressly rejected unless accepted in writing. Skanska is signatory to the Operating Engineers, Laborers, Cement Masons, Carpenters Unions and Teamsters. Subcontractors must provide weekly, one original and one copy of all certified payrolls, including non-performance and fringe benefit statements if required by law or by the Prime Contract. Subcontractor scope (including any conditions or exceptions) is required 24 hours prior to bid deadline to allow proper evaluation.

### Skanska is an Equal Opportunity Employer

Skanska Estimating Dept:  
1995 Agua Mansa Rd, Riverside, CA 92509 - Ph: (951) 684-5360, Fax: (951) 788-2449  
Email: [Ken.Epps@skanska.com](mailto:Ken.Epps@skanska.com)



## NORTHERN &amp; SOUTHERN CALIFORNIA

## SUB-BID REQUEST ADS

## DBE SUBCONTRACTORS/SUPPLIERS BIDS REQUESTED:

CONTRACT-IFB NO OP33673149

ASPHALT CONCRETE AND CONCRETE PAVEMENT MAINTENANCE &amp; REPLACEMENT SERVICES

BID PROPOSAL SUBMITTAL DATE:

SEPTEMBER 19TH, 2013 @ 2:00 P.M.

OWNER: LOS ANGELES COUNTY METROPOLITAN TRANSPORTATION AUTHORITY (METRO)

PERFORMANCE/PAYMENT/SUPPLY BOND MAY BE REQUIRED

This advertisement is in response to Metro's DBE program. Paveco Construction Inc. intends to conduct itself in "GOOD FAITH" with DBE firms regarding participation on this project. Drawings and specs may be reviewed in our office Monday through Friday, 8:00 a.m. to 5:00 p.m. **Quotes are required by COB, September 13th, 2013**, so that bids can be fairly evaluated. Please submit bids for the following work (but not limited to): AC/Concrete Paving, Asphalt, CAB/CMB, Emulsion, Saw Cutting, Grinding, Truckers (to deliver materials & haul spoils), Pavement Stripping, Steel Plates, Dump Sites, Street Sweeping, Installation of Traffic Loops, Ready Mix Plants, Traffic Control and/or Safety Equipment. Slurry Seal, Geotechnical Services.

**PAVECO CONSTRUCTION, INC.**

Contact: Eric Fleming

5049 Bleecker Street • Baldwin Park, CA 91706

(626) 337-5589 • FAX: (626) 337-0549

E-mail: paveco@pavecoinc.com

Equal Employment Opportunity Employer

\*\*For information on bidder's policy concerning assistance to subcontractors in obtaining bonds, lines of credit, and/or insurance please contact our office.



## SWINERTON BUILDERS

Requesting sub bids from all qualified subcontractors, material suppliers and trucking firms including Small Businesses Concerns, Small Disadvantaged Business, Woman-Owned Small Business, Service- Disabled Veteran Small Business, Hub Zone Small Business, and Veteran Small Business.

**PROJECT INFO:**

Project Name: JPL West Arroyo Design Parking Structure

Bid Package: Striping, Masonry, Structural Steel/Steel Stairs/Miscellaneous Metals/Metal Deck, Expansion Joints/ Sheet Metal, Waterproofing/ Elastomeric Coatings, Doors/ Frames/ Hardware, Painting, F.E. & Cabinets (material only), Design-Build Landscape & Irrigation, Concrete Ready Mix, Lumber, Concrete Pumping, and Concrete Finishing.

Pasadena, CA 91109

**BID DATES**

**September 13th, 2013 at 2:00 P.M.** Lumber, Concrete ready- mix, Concrete Pumping, Concrete finishing.

**September 24th, 2013 at 2:00 P.M.** all other bids will be due (Striping, Masonry, Structural Steel/ Steel Stairs/Miscellaneous Metals/Metal Deck, Expansion Joints/ Sheet Metal, Waterproofing/ Elastomeric Coatings, Doors/ Frames/ Hardware, Painting, F.E. & Cabinets (material only), Design-Build Landscape & Irrigation)

**OUTREACH GOALS:**

Outreach goals for all types of Business Concerns 46%, Small Business Concerns 25%, Small Disadvantage Business 4%, Woman Owned Small Business 6%, Service Disable Veteran Small Business 3%, Veteran Small Business Concerns 5%, Hub Zone Small Business Concerns 3%

**DESCRIPTION:**

The project is a five level parking structure that consists of on and above grade, cast in place and post tensioned concrete structure, three elevators and stair shafts.

Swinerton Builders is seeking qualified contractors for the following trades: Striping, Masonry, Structural Steel/Steel Stairs/Miscellaneous Metals/Metal Deck, Expansion Joints/ Sheet Metal, Waterproofing/ Elastomeric Coatings, Doors/ Frames/ Hardware, Painting, F.E. & Cabinets (material only), Design-Build Landscape & Irrigation, Concrete Ready Mix, Lumber, Concrete Pumping, and Concrete Finishing.

All subcontractors will be required to provide one hundred percent 100% performance and payment bonds from US Treasury listed Surety. Premium cost to be included in a separate line item.

Assistance in helping subcontractors obtaining bonds, lines of credit and/or insurance will be provided. Please contact Charles "Rick" Moore at 415.984.1289.

**BID DOCS:**

Plans and specifications are available for review and take off at Swinerton's LA Office located at 865 S. Figueroa Street Suite 3000 Los Angeles, CA 90017 or online via [www.smartbidnet.com](http://www.smartbidnet.com). Should you have any questions, please contact Nancy Figueroa at [nfigueroa@swinerton.com](mailto:nfigueroa@swinerton.com) or 213.869.3400.

An Equal Opportunity Employer

## Sub-Bids Requested from Qualified DBE Subcontractors &amp; Suppliers:

Route 5-South of Genesee to Sorrento Viaduct

District 11 Route 5

Contract No.: 11-0223U4

Owner: Caltrans

Bid Date: Sept. 12, 2013 @ 2:00 pm

Quotes Due: Sept 11, 2013 at 5:00PM

Quotes requested for supplies & services including, but not limited to: Lead Compliance Plan, Construction Areas Signs, Traffic Control, Pavement Marking & Striping, SWPPP, Erosion Control, Street Sweeping, Concrete Washout, Cold Plane AC, Bridge Deck Treatment, Bridge Removal, Clearing & Grubbing, Roadway Ex, Structure Ex, Structure Backfill, Geosynthetic Reinforcement, Roadside Clearing, Rock Blanket, Decomposed Granite, landscape & Irrigation, Imported Topsoil, Class 1 & 2 Aggregate Base, Emulsion/Fog Seal, Hot Mix Asphalt, Tack Coat, Joint Seal, Soil Nail, Jacking Superstructure, Drive Pile, CIDH Piling, Prestressing Concrete, Minor Concrete, drill & Bond Dowel, Joint Seal, Bar Reinforcing Steel, Sign Structures, Sign Panels, Roadside Signs, Alt. Pipe Culvert, RCP, Plastic Pipe Underdrain, Rock Slope Protection, Minor Concrete (gutter), Misc Iron & Steel, Misc Metal (bridge), Bridge Deck Drainage, Fiber Optic System, Chain Link Fence, MBGR, Pipe Handrailing, Concrete Barrier, Cable Railing, Crash Cushions, Alt In-Line Terminal, Electrical, Closed Circuit TV System, Ramp Metering System, Trucking, Hauling, Aggregates

**Coffman Specialties, Inc.**

9685 Via Excelencia, Suite 200 • San Diego, California 92126

Phone (858) 536-3100 • Bid Fax (858) 536-3131

[estimating@coffmanspecialties.com](mailto:estimating@coffmanspecialties.com)

Plans & Specifications are available on Caltrans Website or for view at our main office in San Diego.

Coffman is interested in soliciting in Good Faith with DBE's for this project. Please call if you need assistance/ advice with obtaining Bonds/Insurance/Credit. Subcontractors may be required to furnish 100% Payment & Performance Bonds by an admitted surety and subject to approval by Coffman. Coffman Specialties, Inc. is signatory to Operating Engineers, Laborers, Teamsters, Cement Masons and Carpenters unions. Quotations must be valid for the same duration as specified by the Owner for contract award. Conditions or exceptions in Subcontractor's quote are expressly rejected unless accepted in writing. Waiver of Subrogation will be required. In order to assist DBE Contractors and suppliers, we will divide total requirements into smaller tasks or quantities and establish delivery and construction schedules which will permit maximum participation when feasible. We are an EOE & seriously intend to negotiate with qualified firms. Non-DBE Subs/Suppliers: Indicate 2nd tier DBE participation offered on your quotation as it will be evaluated with your price.

## Requesting Sub-bids from Qualified SBE/DVBE/MBE/WBE/OBE

Subcontractors for:

**TECHNICAL AND ADMINISTRATIVE SERVICES TO SUPPORT INTEGRATED RESOURCE PLAN (IRP) PROJECTS**

Los Angeles Department of Water &amp; Power

Bid Deadline: September 12, 2013 by 2:00pm

We are willing to assist all SBE, DVBE, MBE, WBE, and OBE subcontractors in obtaining bonds, lines of credit, and/or insurance. For information on the availability of plans and specifications, or if you are interested in participating in this project, please contact our office:

**Cordoba Corporation**

Andre Sahakian

1401 North Broadway • Los Angeles, CA 90012

Tel: (213) 895-0224 • Fax: (213) 895-6677

Email: [asahakian@cordobacorp.com](mailto:asahakian@cordobacorp.com)**Salt River Construction Corporation**

5643 Paradise Drive, Suite 8 • Corte Madera, CA. 94925

License 570874-A

P: 415-435-1024 • F: 415-924-6248

[saltriverredge@gmail.com](mailto:saltriverredge@gmail.com)

General Contractor

We request bids from all qualified subcontractors and suppliers including MBE/WBE/SBE/DBE for the following Project:

East Bay Municipal Utility District: Camanche North Shore Boat Dock Replacement, Oakland, CA

Bid Date: September 11, 2013 until 1:30 PM

(Accepting bids until September 10th, 2013 at close of business (5pm))

Project Description: Work includes furnishing and installing a covered floating dock for boats, consisting of 52 berthing piers, a 395 feet by 6 feet walkway and a 50 feet by 6 feet access gangway, construction of an ADA accessible parking spot with a concrete reinforced retaining wall and flat work, fire line system, electrical with security gate lock, and performing related required work located at the District's Camanche North Shore Recreation Area, Amador County, California.

Trades include, but are not limited to: Cast in place concrete, concrete reinforcing, hot dip galvanized metal fabrications, fusion bonded epoxy coatings, fire protection specialties, electrical including area lighting, site signage, utilities, floating boat dock fabrication, web-based construction management assistance, trucking, import aggregates and temporary facilities, traffic control devices, erosion control materials, pipe and fittings, ready mix concrete, surveying, construction staking, and equipment rental.

Please let us know you are interested in bidding this project. Salt River Construction Corporation will make plans and specifications available provided that any and all interested subs and suppliers contact by phone at 415-435-1024 or email address at [saltriverredge@gmail.com](mailto:saltriverredge@gmail.com). Viewing is also available online at EMBUD's website at [www.ebmud.com](http://www.ebmud.com). Please contact Jeff Moseley at 415-435-1024 for additional information about project and/or project documents.

We encourage bids from all Subcontractors/Suppliers including MBE/WBE/SBE bidders. We are an equal opportunity employer. We offer to assist you with bonding, credit, and insurance.

## Advertise with the Small Business Exchange

Utilize SBE's TARGET DISTRIBUTION to reach the DBEs, SBEs, DVBEs, MBEs, and OBEs that match the trades and goods you need.

[www.sbeinc.com](http://www.sbeinc.com)



# The Billion Dollar Roundtable

By **David A. Hinson, National Director**

Each year, since 1955, Fortune Magazine ranks the 500 largest corporations in the United States. Corporations that are part of the Fortune 500, purchase goods and services from other businesses which in turn support thousands of other companies and millions of jobs across the nation. Becoming a supplier to a major corporation is a growth strategy that many minority-owned firms incorporate into their business plans, and Fortune 500 corporations have responded by launching supplier diversity programs. Some are more successful than others.

The Billion Dollar Roundtable (BDR) was created 12 years ago to identify and honor those Fortune 500 corporations that have embraced the value of working with diverse suppliers and procuring quality products and services to satisfy their corporate needs. Every corporation that is a member of the Billion Dollar Roundtable is formally committed to procuring at least \$1 billion annually in goods and services from minority and women-owned businesses. Today, there are 18 corporate members of the BDR, with many more on their way to achieving the \$1 billion threshold.

Although \$1 billion is the benchmark for joining the Billion Dollar Roundtable, AT&T is one corporation is exceeding that goal.

On August 21st, I attended the Billion Dollar Roundtable annual summit, where attendees shared best practices in supply chain diversity excellence. There were also discussions about new strategies and opportunities to increase the number of Fortune 500 corporations in the Billion Dollar Roundtable. The Roundtable has accomplished a lot since its founding in 2001.

MBDA encourages corporations to continue growing their supplier diversity programs. Supplier diversity has a multiplier effect that is good economics for everyone. Local communities benefit because purchases made from a local minority-owned firm contributes to the local tax base and creates jobs. A corporate buyer wins because they have more choices and the opportunity to purchase closer to home. An increase in choices also motivates the entire supply base to be more competitive on prices, quality and delivery. It's good for consumers because these savings are eventually passed onto them.

During the BDR summit, I reminded everyone that MBDA has a network of about 40 Business Centers that support minority-owned businesses all across the country. Many of these Centers are located in the same areas as Fortune 500 corporations. In fact, almost 50 percent of the Fortune 500 companies are located in the same area of at least one of our MBDA Business Centers. Working together, MBDA can be a catalyst for more corporations meeting or exceeding their BDR procurement commitment while also helping minority-owned firms to achieve their growth strategy, create jobs, and strengthen the American economy.

If you are a corporation seeking quality goods and services from diverse suppliers or you're a minority-owned firm interested in being part of the corporate supply chain, please contact the MBDA Business Center [1] nearest you for assistance.

**Link:** <http://www.mbda.gov/blogger/director/billion-dollar-roundtable>

**Source:** The Minority Business Development Agency (MB)

## Discover What's Next for Your Business at the Discover Forum



### **Shirreef Loza & Frances Selem,** **Senior International Trade Specialists**

There are plenty of questions for a small business looking to start exporting. What markets are best suited for your company's products? How can you compete with larger companies? How can you get paid for your products? What kind of research do you need to do to begin exporting?

Luckily, you can get answers to all these questions and more at the 2013 Discover Global Forum in Raleigh, NC, Sept. 16-18.

This two-day summit will feature some of the world's most knowledgeable people when it comes to exporting. Trade specialists from around the globe will be on hand to share inside tips about doing business in established and emerging markets, from Africa to Asia and the Middle East to South America.

These specialists work every day in some of the world's fastest growing economies – markets with consumers who are actively seeking the made-in-USA label. They know the best ways to bring your products to customers around the world.

The Discover Forum is the perfect opportunity for any U.S. business looking to begin exporting or to expand exports.

There's no question that exporting is a great way to grow just about any business. It can protect your company from fluctuations in a single regional or national economy. It can expand your customer base, increasing sales and profits. It can also help create jobs in your town and boost the local economy.

We've shared several stories recently about just a fraction of the companies who have experienced new levels of success because of exporting.

Your company could be the next success story.

We at the International Trade Administration are proud to partner with the North Carolina District Export Council and other organizations to host the Discover Forum because exports are crucial to supporting the American economic recovery. Exports support millions of jobs, and that leads to greater prosperity here at home.

If your business is ready to start or increase exporting, register now for the Discover Forum. You can also follow the Forum on Twitter or contact us for more information.

Originally posted at Tradeology, the official blog of ITA.

## Much Higher Surety Bond Guarantee Ceilings

### **Frank J. Lalumiere,** **Director of the Surety Bond** **Guarantee Program**

Enable Small Businesses to Bid on Larger Contracts and Grow

Building Crane - Surety BoneA major revision in the U.S. Small Business Administration's Surety Bond Guarantee (SBG) Program more than triples the eligible contract amount, from \$2 million to \$6.5 million, the Agency will guarantee on surety bonds for both public and private contracts.

**What does this mean for small businesses trying to grow?**

A Los Angeles subcontractor for example, was looking to take on bigger jobs and grow its business, but needed a much larger bond to bid on and get a contract that was larger than past work it had performed.

As a direct result of higher SBA guaranteed bond limits, companies like that California contractor can now experience continued growth in bonding capacity, employ more employees and improve revenue streams. And with that kind of growth and resulting experience on bigger jobs, such companies can bid on more federal construction contracts, build an even stronger management team, and set strategic plans for bigger contracts and expansion into larger markets.

Contractors purchase surety bonds to guarantee that they will complete contracts. If the contractor fails to complete the contracted work, the surety bond is used to pay for completion. The SBA offers a guarantee of up to 90% on three types of surety bonds: bid bonds, which ensure that if a bidder wins a procurement competition the bidder will sign the contract; performance bonds, which ensure the contractor will complete the work as contracted; and payment



bonds, which ensure that the contractor will pay  
**Image credit: finance.zacks.com**

its supplier and subcontractors.

These increases in bond capacity result from provisions in the Fiscal Year 2013 National Defense Authorization Act and are expected to bolster participation by surety bond agents and brokers and their surety companies in SBA's SBG Program.

The changes also allow SBA to guarantee bonds for government contracts valued at up to \$10 million if a contracting officer of a federal agency certifies that the guarantee is necessary for the small business to obtain bonding, and it is in the best interests of the government.

SBA partners with the surety industry to help small businesses that would otherwise be unable to obtain bonding in the traditional commercial marketplace; and now, with the increased capacity, that public/private cooperation helps these small businesses grow as well.

If your small business needs SBA assistance in locating a participating surety company or agent, and completing application forms, simply go online to <http://www.sba.gov/osgf>, or call 1-800-U-ASK-SBA.

**Frank J. Lalumiere is Director of the Surety Bond Guarantee Program for the U.S. Small Business Administration**



# SBE Southern California

Website: [www.sbeinc.com](http://www.sbeinc.com)

## Expo shutterbug says so long



**Dwight Sturtevant**, aka Expo Line Fan, on the other side of the camera with Metro's crash dummy, Ms. Deb.

By profession, he's a television engineer. But when he dons a fluorescent yellow vest and picks up his Canon EOS 40D camera, Dwight Sturtevant transforms into...Expo Line Fan.

At least he did until this week.

After nearly three years of chronicling the second, final phase of the Expo Line light rail project down to the last rivet and rebar, Sturtevant is leaving town for a new job in Ohio—and leaving behind a project he has documented in thousands of images and nearly three dozen videos since 2010.

Through it all, Sturtevant has worked anonymously and without compensation, with public credit for his photos going simply to "Expo Line Fan," if it was given at all. But now, at last, his story can be told.

"I am just a rail fan who has been unofficially the project photographer," the prolific volunteer said recently as he took a break from packing for the move. "I've had a free hand."

Using his own photo equipment and wearing a Metro safety vest and a hard hat he purchased himself, Sturtevant has become a familiar figure on construction sites all along the 6.6-mile stretch where work is now underway to extend Expo from Culver City to Santa Monica.

His photos have appeared on Metro's blog *The Source*, on the project's website, on Supervisor Yaroslavsky's website, in construction trade journals and on his own voluminous photo-sharing site.

On the job at the future Westwood Station. Photo/Dwight Sturtevant for Expo and Metro

"We use his pictures even in our office. It's just built so much enthusiasm," said Skanska USA Civil Executive Vice President Mike Aparicio, who added that Sturtevant's outlook on the project has rubbed off on the whole Expo team. "When they see that kind of enthusiasm, they just feed on it."

"He's done a great job of capturing key milestones and highlighting progress," Gabriela Collins, Expo's government/community relations manager, said in a statement. "We thank him for sharing his wonderful photos and wish him well!"

While others have chronicled Expo's progress in photographs, "Dwight has taken more than anybody," and got unique shots because of his access to the construction process, said Darrell Clarke, a founder and co-chair of Friends 4 Expo Transit, longtime advocates for the project. "I've enjoyed his passion for following the project," Clarke said.

Since his photo odyssey began, he has regularly delivered his copious output to the contractor, Skanska USA, to the Expo Construction Authority and to the Metro Library's archives. It adds up: "If you figure every week since 2010, 200 pictures every week—do the math. It comes out to a lot of pictures."

His connection to the project began—as so many L.A. adventures do—with a search for an alternate route. He was commuting at the

time between downtown Los Angeles and the airport area and started to use Flower Street and Exposition Boulevard to get home. "And that's when I went, 'Wow, they're building a light rail project.'"

One of his favorites: time lapse shot of drilling for the Venice Boulevard Bridge. Photo/Dwight Sturtevant for Expo and Metro

When the company he was working for relocated to New Mexico, Sturtevant had more time on his hands and he was able to devote two days a week to photographing Expo.

"Over the last 2½ years, I've gotten the respect of Skanska where they've allowed me access to the project. Metro's given me access to do certain things because I've earned the trust slowly, proved I wasn't some nutcase," he said.

He's also become a familiar face to Metro's train operators. For the past two years, he's been printing up large posters with collages of his photographs to show them the project's progress. He dropped off his last one at the 7th Street Metro Center last week, with a note: "To all my friends at Metro, I will miss you...I hope you have enjoyed the photos. Dwight S., aka the Expo Line Fan."

Sturtevant, 51, said he has boyhood memories of looking at freight trains with his grandfather. His rail enthusiasm, literally, came with the territory: "I grew up in Boston. We had the first subway system in the country."

His wife isn't so keen on his hobby, however. He said her attitude is best summed up as: "If you've seen one train you've seen 'em all."

But he views his Expo work as a chance to make a difference, and to be an eyewitness to the construction of a light rail project that, in part, moves along the same route once traveled by the city's late, lamented Red Cars.

"There's not many places in the country where you're able to watch cities regain what they've lost," he said. "I mean, L.A. had all this once, and then we lost it."

Sturtevant said he will be back for the project's grand opening in 2015, and sooner if he can. In any case, the move to Ohio—where he'll work for a mobile TV company that records professional sporting events—has at least one advantage for a train buff.

"The house has a big basement," he said. "I'm going to be able to put my model railroad back up."

**Source: 2013 Los Angeles County Board of Supervisors**

## EVENTS & SEMINARS

### Open for Business (Rancho Cucamonga)

Event Fee: \$0.00  
Event Date: 9/5/2013  
Register By: 9/5/2013 Time: 9:00 am-11:00 am  
Contact: Deirdre Marsac, (909) 983-5005  
Center: Inland Empire SBDC  
Event Location: Rancho Cucamonga Chamber of Commerce - 9047 Arrow Route, Suite 180, Rancho Cucamonga, CA 91730  
Description: If you are a new or aspiring business owner this workshop is a must! Discuss the steps to take towards starting your first business. The "Open for Business" workshop is presented by an SBDC Business Consultant who will discuss informational topics such as Being an Entrepreneur, Business Planning, Small Business Financing, the Legal Forms of Organization, Licensing and Permits and The Services Provided By The Inland Empire SBDC.  
Topics: Pre-business Planning  
Instructions: This free workshop is made possible by support from the City of Rancho Cucamonga.

### Small Business Orientation Workshop

Event Fee: \$10.00  
Event Date: 9/5/2013  
Register By: 9/5/2013  
Time: 2:30 - 4:30 p.m.  
Contact: Maricela Sandoval, (714) 564-5200  
Center: Orange County SBDC  
Event Location: Rancho Santiago Community College District, 2323 N. Broadway, Room 107, Santa Ana, CA 92706-1606  
Description: The orientation workshop is facilitated by an SBDC Business Consultant who will discuss informational topics such as Being an Entrepreneur, Business Planning, Small Business Financing, the Legal Forms of Organization, Licensing and Permits.  
Topics: Pre-business Planning

### Marketing Your Small Business

Event Fee: \$0.00  
Event Date: 9/17/2013  
Register By: 9/17/2013  
Time: 9:00 am - 11:00 am  
Contact: Deirdre Marsac, (909) 983-5005  
Center: Inland Empire SBDC  
Event Location: Provident Bank - 27010 Sun City Boulevard, Sun City, CA 92586  
Description: Are you looking to increase your bottom line? Attend this workshop and learn how an effective marketing plan can help you to increase your sales and profitability while efficiently managing your marketing dollar. The "Marketing Your Small Business" workshop will be presented by an SBDC Business Consultant and will cover topics such as Marketing Research Basics, Defining Your Customer, Developing and Advertising Plan, Targeting Your Market, Analyzing Your Competition and Determining



# SBE Southern California

Website: [www.sbeinc.com](http://www.sbeinc.com)

## Los Angeles City Hall and Department of Water and Power agree on union contract

By Alice Walton

Los Angeles city officials and the union that represents employees for the Department of Water and Power reached an agreement late Wednesday evening, according to the Mayor's Office and the president of the Los Angeles City Council.

Details of the contract will be announced Thursday morning at a City Hall news conference with Mayor Eric Garcetti. Council President Herb Wesson told KPCC he believes the details of the deal are similar to what was leaked earlier.

"The deal today is better than the deal was at the end of July and that credit goes directly to him," Wesson said, referring to the mayor.

The Los Angeles City Council declined to vote on the terms of the deal Tuesday because it was more important for City Hall to show a united front, according to Wesson. At that point, the city was either 48 hours from a successful deal or from the contract completely falling apart, he said.

"Fingers crossed that when I wake up this is not a dream," Wesson said.

The news conference comes just hours after the mayor was spotted by a Los Angeles Times reporter with union boss Brian D'Arcy at a Silver Lake restaurant. It also marks the first news conference Garcetti will hold on the negotiations with the International Brotherhood of Electrical Workers.

A revised proposal between the city and IBEW Local 18 was leaked Tuesday while the Los Angeles City Council held a two-hour closed session meeting on the negotiations. The latest terms appeared to give Garcetti what he wanted from the union: the ability to reevaluate hundreds of work rules and pay codes throughout the four-year contract. The proposal would delay a scheduled October raise until 2016, at which time DWP employees would get at least a 2 percent cost-of-living adjustment. Workers would not get an increase in pay between 2013 and 2016.

The proposal would continue the practice of free health care for DWP employees on the utility's HMO plan. An earlier draft of the contract had employees' paying for some of their health insurance by 2016. A provision that provides employees with overtime when the DWP seeks to contract out work would remain in place.

Source: 2013 Southern California Public Radio



Los Angeles Mayor Eric Garcetti

## EVENTS & SEMINARS

### How to Estimate Start-Up Costs

Tuesday, September 10, 2013 | 3:00pm to 5:00pm

Campus: El Camino College

#### Location:

El Camino College  
Business Training Center  
13430 Hawthorne Blvd.  
Hawthorne, CA 90250

Cost: Free

Category: Business Planning

#### Info:

How much will it cost to start your business? It is important to know this figure so that you can plan ahead in starting your new venture. This workshop will take you through the steps needed to calculate start-up expenses. Start-up cost categories, calculating initial costs, calculating the first 90 days projected monthly costs, and conducting a breakeven analysis and an

initial cash flow projection will be reviewed and presented in this hands-on session. Please bring a hand held calculator for your convenience.

Instructor: Nathaniel Jemison

#### Sign Up:

To register please call 310-973-3177.

See more at: <http://smallbizla.org/classes/how-to-estimate-start-up-costs-30/?#sthash.RFZsBzmB.dpuf>

### How to Write a Business Plan

Tuesday, September 17, 2013 | 6:00pm to 9:00pm

Campus: El Camino College

Location: El Camino College

Business Training Center, 13430 Hawthorne Blvd.  
Hawthorne, CA 90250

Cost: \$30

Category: Business Planning

#### Info:

Why do you need a business plan? It may seem silly to ask yourself "What business am I really in," but some entrepreneurs/business owners have gone broke because they never answered that question. One watch store owner realized that most of his time was spent repairing watches while most of his money was spent selling them. He finally decided he was in the watch repair business and discontinued the sales operations. His profit improved dramatically.

A business plan precisely defines your business, identifies your goals, and serves as your firm's resume. It helps you allocate resources properly, handle unforeseen complications, and make the right decisions. It is crucial to have a business plan if you plan to obtain financing, but it also can inform your sales personnel, suppliers and others about your operations and goals. It also helps answer the question "What business am I in?"

This workshop will help you create a business plan to successfully launch or refine your business operations.

# 19 Year Old Shares Dr. King's Dream



Valerie Bellezzo

**[From the Editors: This letter was written 23 years ago by our niece, Valerie (Bellezzo) Russell, then a 19-year old student at University of Arizona.]**

Dear Dr. King,

When I started to write this letter to you, I wanted to tell you all the positive things that have happened since your death in 1968. To be honest with you, Dr. King, although I have seen progress in many areas of civil rights, there are still many things that bother me. Let me share with you some of my personal experiences that have happened to me in college and at home.

Prejudice is not confined to just color anymore. In my case prejudice involves religion. I was raised into a Roman Catholic family. I am dating a person who is Jewish. My mother does not have a problem with me seeing this person however, my dad, on the other hand, has admitted to disliking my boyfriend on the account that my boyfriend is Jewish. My father wishes that I would date Catholic boys. No one else in my family has a problem with my boyfriend's religion. My dad's feelings on the matter do not bother me at all. My dad's prejudice is clearly my dad's problem, not mine. I cannot stop dating this person because of my dad's prejudice. The sad part of the story, Dr. King, is that "...all of God's children...Jews and Gentiles, Protestants and Catholics" are not able to join hands as one in my household. I am glad that my dad's prejudice does not influence the way I make decisions in my life.

I have noticed that this generation has improved over the last generation. I think that today's generation is not as concerned with color but is more concerned with character. My freshmen year in high school dance with a black friend. No one in my family said anything about his color. I am glad to see dating. This leads me to believe that there is the 'content I went to a or my friends more interracial still hope, and with this hope,'people of all ages can finally join hands as one.'

I believe that prejudice is learned. I observe that children play together happily without regard to religion or color unless they are taught otherwise. This reminds me of a story my grandmother used to tell me. My grandmother grew up in the segregated south. She was born and raised in Mississippi. The remarkable thing about my grandmother was she never learned prejudice.

when my grandmother left Mississippi, she moved to California in hopes of raising a family that was Void of any kind of racial injustice. My grandmother's gardener, James, has been with her for twenty years. James spent time in San Quintin for murder. My grandmother often remarks that James' problems stemmed from the fact that he was poor not because he was black. So you see Dr. King your dream was deeply rooted in my grandmother's heart. She left the 'state that was sweltering with the heat of injustice' and pledged that she would raise her children not knowing discrimination, and she did just that. In turn my mother raised me in a colorless atmosphere. The color of a person's skin simply did not matter.

It was perfectly valid to like or dislike a person, but the reason for my opinion could not be because of color. An opinion based on any prejudice was not defensible, acceptable, or tolerated in the presences of my mother.

Here at the University of Arizona, there is still racial injustice. Last weekend two men of African decent walked into a fraternity party. Since they were not part of the fraternity, they were asked to leave. Some of the fraternity members started yelling racial slurs at the two men. A fight broke out. Two policemen arrived on the scene to help stop the fight. As one of the policemen was trying to intervene, the other police officer was shot and killed. As a result of racial discrimination, a peace officer died. The fraternity member who was responsible for the racial slurs has had a lot happen to him. He and the fraternity are no longer on campus.

The boy who taunted the racial slurs is now being charged with manslaughter. The fight to end prejudice is an uphill battle, or more precisely an uphill and sometimes downhill battle. I see the climb for total equality as a series of hills leading to your mountain top. Although since your death, a black male tennis player has won Wimbledon, black golfers are still unable to play on some of the finest golf courses in the world; Nelson Mandela was freed after serving twenty-seven years in prison and hailed as a hero on his U.S. tour, yet many U.S. companies still do business with racist government of South Africa; a black person ran for president and instilled pride in the eyes of blacks and whites alike. Dr. King, it is my hope that all my children stand on leading to the mountain top will a little higher than the hill on which I now stand.

I thank you Dr. King for making your dream now my dream,

Valerie Bellezzo

## History of Labor Day

Observed on the first Monday in September, Labor Day pays tribute to the contributions and achievements of American workers. It was created by the labor movement in the late 19th century and became a federal holiday in 1894. Labor Day also symbolizes the end of summer for many Americans, and is celebrated with parties, parades and athletic events.

Labor Day, an annual celebration of workers and their achievements, originated during one of American labor history's most dismal chapters. In the late 1800s, at the height of the Industrial Revolution in the United States, the average American worked 12-hour days and seven-day weeks in order to eke out a basic living. Despite restrictions in some states, children as young as 5 or 6 toiled in mills, factories and mines across the country, earning a fraction of their adult counterparts' wages. People of all ages, particularly the very poor and recent immigrants, often faced extremely unsafe working conditions, with insufficient access to fresh air, sanitary facilities and breaks.

As manufacturing increasingly supplanted agriculture as the wellspring of American employment, labor unions, which had first appeared in the late 18th century, grew more prominent and vocal. They began organizing strikes and rallies to protest poor conditions and compel employers to renegotiate hours and pay. Many of these events turned violent during this period, including the infamous Haymarket Riot of 1886, in which several Chicago policemen and workers were killed. Others gave rise to longstanding traditions: On September 5, 1882, 10,000 workers took unpaid time off to march from City Hall to Union Square in New York City, holding the first Labor Day parade in U.S. history. The idea of a "workingmen's holiday," celebrated on the first Monday in September, caught on in other industrial centers across the country, and many states passed legislation recognizing it.

Congress would not legalize the holiday until 12 years later, when a watershed moment in American labor history brought workers' rights squarely into the public's view. On May 11, 1894, employees of the Pullman Palace Car Company in Chicago went on strike to protest wage cuts and the firing of union representatives. On June 26, the American Railroad

Union, led by Eugene V. Debs, called for a boycott of all Pullman railway cars, crippling railroad traffic nationwide. To break the strike, the federal government dispatched troops to Chicago, unleashing a wave of riots that resulted in the deaths of more than a dozen workers. In the wake of this massive unrest and in an attempt to repair ties with American workers, Congress passed an act making Labor Day a legal holiday in the District of Columbia and the territories.

More than a century later, the true founder of Labor Day has yet to be identified. Many credit Peter J. McGuire, cofounder of the American Federation of Labor, while others have suggested that Matthew Maguire, a secretary of the Central Labor Union, first proposed the holiday.

Labor Day is still celebrated in cities and towns across the United States with parades, picnics, barbecues, fireworks displays and other public gatherings. For many Americans, particularly children and young adults, it represents the end of the summer and the start of the back-to-school season.

Source: <http://www.history.com/topics/labor-day>

## VA Reaches Out to Veterans about the Health Care Law



The Department of Veterans Affairs has launched an awareness campaign and a new website, [www.va.gov/aca](http://www.va.gov/aca), to let Veterans know what the Affordable Care Act means for them and their families. Veterans receiving health care from the Department of Veterans Affairs will see no change in their benefits or out-of-pocket costs when portions of the Affordable Care Act take effect next year.

"VA wants all Veterans to receive health care that improves their health and well-being," said Secretary of Veterans Affairs Eric K. Shinseki. "If you are enrolled in VA health care, you do not need to take any additional steps to meet the health care law coverage standards. If you are not enrolled in VA health care, you can apply at any time."

"VA encourages eligible Veterans who are not enrolled in VA's health care system to take advantage of the world-class care we provide to the men and women who have served this Nation in uniform," Shinseki added.

Veterans can apply for VA health care at any time by visiting [www.va.gov/healthbenefits/enroll](http://www.va.gov/healthbenefits/enroll), calling 1-877-222-VETS (8387), or visiting their local VA health care facility. Full details on eligibility are available at [www.va.gov/opa/publications/benefits\\_book](http://www.va.gov/opa/publications/benefits_book)

VA's health care system for Veterans has no enrollment fee, no monthly premiums and no deductibles. Most Veterans also have no out-of-pocket costs, though some may have small copayments for some health care or prescription drugs.

Continued on page 13



## SOUTHERN CALIFORNIA

## PUBLIC LEGAL NOTICES



UCLA

**ADVERTISEMENT FOR PREQUALIFICATION  
(GENERAL CONTRACTOR)**

Subject to conditions prescribed by the University of California, Los Angeles, responses to the University's prequalification documents for a lump sum contract are sought from prospective general contractor bidders (hereafter "bidders") for the following project:

CAMPBELL HALL -  
AAP ADDITION AND RENOVATION  
Project Number 943960.01

UNIVERSITY OF CALIFORNIA, LOS ANGELES

**PREQUALIFICATION OF PROSPECTIVE BIDDERS:** The University has determined that bidders who submit bids on this project must be prequalified.

Prequalified bidders will be required to have the following California contractor's license:

**B License (General Building)**

**GENERAL DESCRIPTION OF WORK:** Renovation of approximately 1,815 GSF of existing tutoring rooms and construction of a new 2,000 GSF addition, for the Academic Advancement Program (AAP) at Campbell Hall. The addition shall be constructed on an existing terrace and shall be connected to the facility by a combination of new and existing openings in the exterior masonry walls. A new single occupancy lavatory shall be provided to comply with ADA requirements and a replacement terrace shall be constructed for use as

an outdoor tutoring area.

The work shall include: demolition of the existing terrace; site preparation and excavation, constructing foundations, fabricating and installing structural steel, metal stud framing, roofing, stucco, glazing, drywall, suspended ceilings, HVAC, plumbing, electrical, lighting; refinishing of concrete floors; provision of fire alarm and fire sprinkler systems; new communications connectivity conduit, paint, finishes, window coverings, signage, projection screen, landscaping, paving and drainage.

The estimated construction cost is \$1,600,000.00

**PREQUALIFICATION SCHEDULE:** On, August 27, 2013 prequalification documents will be available to intending bidders online at [www.capitalprograms.ucla.edu](http://www.capitalprograms.ucla.edu) and will be issued at no cost at:

Contracts Administration  
University of California, Los Angeles  
1060 Veteran Avenue, Suite 125  
Box 951395  
Los Angeles, California 90095-1395  
310-825-7015

**MANDATORY PRE-QUALIFICATION CONFERENCE:** A Mandatory Pre-Qualification Conference will be conducted on September 4, 2013 beginning promptly at 10:00 a.m. Only general contractor bidders who participate in the Conference in its entirety will be allowed to submit prequalification documents and, if prequalification is achieved, bid on the Project as general contractors. Participants must arrive at or before the above-specified time. Persons arriving later than said time will not be allowed to submit prequalification documents or submit bids as general contractors. Participants shall meet at Capital

Programs Building, 1060 Veteran Avenue (follow signs to the meeting room), UCLA campus (refer to the online UCLA Campus Map at [www.ucla.edu/map](http://www.ucla.edu/map)). For further information, contact University's Project Manager Eric Heggen at [eheggen@capnet.ucla.edu](mailto:eheggen@capnet.ucla.edu).

**NOTES:**

1. Attendee shall be a staff member of the general contractor bidder's firm who will be actively involved in responding to this Prequalification, and who is highly knowledgeable of the firm's potential response to the prequalification criteria.

2. Attendees are advised that parking may be difficult. Attendees must allow ample time to drive to the above location in heavy traffic, find a parking space, walk to the building, and arrive in the designated Meeting Room prior to the required time. It is currently anticipated that the Conference will last at least 2 hours.

**SUBMITTAL DEADLINE:** Each Bidder's completed Prequalification Questionnaire and associated documents must be received at the above-listed University Contracts Administration office in a sealed envelope no later than:

**September 11, 2013 at 3:00 p.m.**

**NOTE:** Only hard copy submittals will be accepted. Oral, telephonic, electronic mail (e-mail), facsimile, or telegraphic Prequalification Questionnaires are invalid and will not be accepted. Only University's Prequalification Questionnaire (and associated documents) will be accepted.

Any person or entity not satisfied with the outcome of the prequalification must file a written notice challenging the outcome within 10 calendar days from the date of the University's written notice regarding prequalification determination

as further detailed in the Prequalification Questionnaire. Any assertion that the outcome of the prequalification process was improper will not be a ground for a bid protest. However, University reserves the right (but is not obligated) to accept late submissions and to request, receive, and evaluate supplemental information after the above time and date at its sole determination.

The dates, times, and location set for receiving and opening of bids will be set forth in an Advertisement for Bids.

The University reserves the right to reject any or all responses to Prequalification Questionnaires and to waive non-material irregularities in any response received.

All information submitted for prequalification evaluation will be considered official information acquired in confidence, and the University will maintain its confidentiality to the extent permitted by law.

Every effort will be made to ensure that all persons have equal access to contracts and other business opportunities with the University within the limits imposed by law or University policy. Each Bidder may be required to show evidence of its equal employment opportunity policy. The successful Bidder and its subcontractors will be required to follow the nondiscrimination requirements set forth in the Bidding Documents and to pay prevailing wage at the location of the work.

The work described in the contract is a public work subject to section 1771 of the California Labor Code.

THE REGENTS OF THE UNIVERSITY OF CALIFORNIA

(Visit our website at:  
<http://www.capitalprograms.ucla.edu>)



UCLA

**ADVERTISEMENT FOR PREQUALIFICATION  
(GENERAL CONTRACTOR)**

Subject to conditions prescribed by the University of California, Los Angeles, responses to the University's prequalification documents for a lump sum contract are sought from prospective general contractor bidders (hereafter "bidders") for the following project:

BOYER HALL 570 LAB RENOVATION  
Project Number 943970.01  
UNIVERSITY OF CALIFORNIA,  
LOS ANGELES

**PREQUALIFICATION OF PROSPECTIVE BIDDERS:** The University has determined that bidders who submit bids on this project must be prequalified.

Prequalified bidders will be required to have the following California contractor's license:

**B License (General Building)**

**GENERAL DESCRIPTION OF WORK:** Remodeling of approximately 5,300 square feet of the fifth floor of Boyer Hall, located on the UCLA campus. The renovations shall create various work areas for tissue cultures (rated Biosafety Level 2), microscopy, chemicals and equipment; and offices. The restrooms on the fourth floor (men's) and fifth floor (women's) shall also be upgraded for disabled access.

Work shall include but is not limited to: Installation of interior partitions, finishes, laboratory casework, shelving, fume hoods and sinks; installation of laboratory utilities and piping; installation of terminal boxes with reheat coils; ductwork and mechanical system controls; provision of power to support the labs; installation of conduit for communications connectivity and security; re-configuration of fire sprinkler system and installation of additional fire alarm devices tied to the existing building system.

The estimated construction cost is \$2,668,000.00.

**PREQUALIFICATION SCHEDULE:** On, August 29, 2013 prequalification documents will be available to intending bidders online at [www.capitalprograms.ucla.edu](http://www.capitalprograms.ucla.edu) and will be issued at no cost at:

Contracts Administration  
University of California, Los Angeles  
1060 Veteran Avenue, Suite 125  
Box 951395  
Los Angeles, California 90095-1395  
310-825-7015

**MANDATORY PRE-QUALIFICATION CONFERENCE:** A Mandatory Pre-Qualification Conference will be conducted on September 6, 2013 beginning promptly at 10:00 a.m. Only general contractor bidders who participate in the Conference in its entirety will be allowed to submit prequalification documents and, if prequalification is achieved, bid on the Project as general contractors. Participants must arrive at or before the above-specified time. Persons arriving later than said time will not be allowed to submit prequalification documents or submit bids as general contractors. Participants shall meet at Capital Programs Building, 1060 Veteran Avenue (follow

signs to the meeting room), UCLA campus (refer to the online UCLA Campus Map at [www.ucla.edu/map](http://www.ucla.edu/map)). For further information, contact University's Project Manager Howard Titsel (310) 825-5500.

**NOTES:**

1. Attendee shall be a staff member of the general contractor bidder's firm who will be actively involved in responding to this Prequalification, and who is highly knowledgeable of the firm's potential response to the prequalification criteria.

2. Attendees are advised that parking may be difficult. Attendees must allow ample time to drive to the above location in heavy traffic, find a parking space, walk to the building, and arrive in the designated Meeting Room prior to the required time. It is currently anticipated that the Conference will last at least 2 hours.

**SUBMITTAL DEADLINE:** Each Bidder's completed Prequalification Questionnaire and associated documents must be received at the above-listed University Contracts Administration office in a sealed envelope no later than:

**September 13, 2013 at 3:00 p.m.**

**NOTE:** Only hard copy submittals will be accepted. Oral, telephonic, electronic mail (e-mail), facsimile, or telegraphic Prequalification Questionnaires are invalid and will not be accepted. Only University's Prequalification Questionnaire (and associated documents) will be accepted.

Any person or entity not satisfied with the outcome of the prequalification must file a written notice challenging the outcome within 10 calendar days from the date of the University's written notice regarding prequalification determination as further detailed in the Prequalification Questionnaire.

Any assertion that the outcome of the prequalification process was improper will not be a ground for a bid protest. However, University reserves the right (but is not obligated) to accept late submissions and to request, receive, and evaluate supplemental information after the above time and date at its sole determination.

The dates, times, and location set for receiving and opening of bids will be set forth in an Advertisement for Bids.

The University reserves the right to reject any or all responses to Prequalification Questionnaires and to waive non-material irregularities in any response received.

All information submitted for prequalification evaluation will be considered official information acquired in confidence, and the University will maintain its confidentiality to the extent permitted by law.

Every effort will be made to ensure that all persons have equal access to contracts and other business opportunities with the University within the limits imposed by law or University policy. Each Bidder may be required to show evidence of its equal employment opportunity policy. The successful Bidder and its subcontractors will be required to follow the nondiscrimination requirements set forth in the Bidding Documents and to pay prevailing wage at the location of the work.

The work described in the contract is a public work subject to section 1771 of the California Labor Code.

THE REGENTS OF THE UNIVERSITY OF CALIFORNIA

(Visit our website at:  
<http://www.capitalprograms.ucla.edu>)

## SOUTHERN CALIFORNIA

## PUBLIC LEGAL NOTICES



UCLA

**ADVERTISEMENT FOR BIDS  
\*\*\* MODIFIED PER ADDENDUM  
NUMBER 1 \*\*\***

Subject to conditions prescribed by the University of California, Los Angeles, sealed bids for a lump-sum contract are invited for the following work:

**CO-GENERATION PLANT UST  
Project Number 3119522**

**DESCRIPTION OF WORK:** Repair of three, diesel fuel, underground storage tanks at the Co-Generation Plant on the UCLA campus. All work is under OSHPD jurisdiction and shall be OSHPD approved. Work shall be performed in three phases and shall include the following:

1. Preparation of fabrication drawings and a Sequence of Operation schedule.
2. Temporary connections to emergency systems.
3. Provision of temporary fencing.
4. Removal of existing manhole covers and adjacent tank pad.
5. Excavation of sumps. Includes soil testing per LAFD Inspector.
6. Repair of leaking secondary piping at Tank #3.
7. Installation of new seals on all conduits.
8. Installation of new sump penetration seals.
9. Installation of new test boots.
10. Replace of fill containment buckets.
11. Backfill & compaction of all excavations.
12. Installation of new OSHA approved lift-assisted manhole covers.
13. Replacement of tank pad.
14. Testing of tank for SB 989 compliance.

**MCCARTHY BUILDING COMPANIES, INC.**
**ADVERTISEMENT FOR BID AND  
PREQUALIFICATION OF SUBCONTRACTORS**
**Project: LUSKIN CONFERENCE AND  
GUEST CENTER**
**UNIVERSITY OF CALIFORNIA, LOS ANGELES**

McCarthy Building Companies, Inc. is soliciting subcontractors to submit prequalification packages and bids for the above referenced project.

The following subcontractors are hereby solicited to prequalify and, if successful, bid for their respective work category: 3 – Reinforcement; 4 – Shotcrete; 6 – Stone & Countertops; 7 – Structural Steel & Misc. Metals, Metal Decking, Ornamental Metals; 11 – Finish Carpentry & Solid Surfacing; 12 – Insulation; 13 – Vapor Emission Control; 14 – Sheet Metal, Metal Panels, and Louvers; 15 – Roofing & Waterproofing; 17 – Doors, Frames, and Hardware; 19 – Smoke Containment System; 20 – Overhead Coiling Doors; 21 – Glass & Glazing; 23 – Tiling; 24 – Acoustical Ceiling; 25 – Fabric Ceilings and Walls; 27 – Flooring, Carpet, and Wood Flooring; 28 – Terrazzo; 29 – Resinous Flooring; 31 – Painting & Intumescent Fireproofing; 32 – Toilet Accessories and Partitions; 33 – Signage; 34 – Operable Partitions; 35 – Misc. Specialties: Wall Protection, FRP, Fire Extinguishers & Cabinets, Lockers, Marker Boards, and Projection Screens; 40 – Loading Dock Equipment; 42 – Foodservice Equipment; 44 – Window Treatments; 46 – Elevators; 47 – Chutes; 54 – Asphalt Paving, Pavement Markings; 55 – Site Concrete; 57 – Landscaping & Site Furnishings; 58 – Site Utilities.

The existing leak monitoring systems, sensors, and electrical systems shall remain in place and will not be replaced as part of this project.

The estimated construction cost is \$100,000.00.

**BIDDING DOCUMENTS:**

1. Bidding Documents will be available beginning on August 2, 2013 and will be issued at:

ARC  
2435 Military Ave.  
Los Angeles, CA 90064  
Telephone (310) 477-6501  
Website: <http://social.fordgraphics.com/>

2. Bidders may view the Bidding Documents online at the ARC PlanWell Public Plan Room, and purchase digital and/or hard copies of the Bidding Documents by contacting ARC as indicated above. All parties will make arrangements with and payment to ARC directly. (NOTE: Bidding Documents will not be issued at the University's office.)

**BID DEADLINE:** Bids will be received only at the following location:

Contracts Administration  
University of California, Los Angeles  
1060 Veteran Avenue, Suite 125  
Box 951365  
Los Angeles, California 90095-1365  
310-825-7015

and must be received at or before:

**2:00 p.m. October 3, 2013**

**MANDATORY PRE-BID CONFERENCES & JOB WALKS:** A mandatory Pre-Bid Conference and mandatory Pre-Bid Job Walk will be conducted on August 9, 2013 beginning promptly at 10:00 a.m., and again on September 5, 2013 beginning promptly at 10:00 a.m. Only bidders who participate in at least one of the Conferences/Job Walks, in their entirety, will be allowed to bid on the Project as prime contractors. Participants must arrive at or before the applicable specified time. Persons arriving later than said time will not be allowed to bid on the Project as prime contractors. Participants shall meet at Capital Programs Building, 1060 Veteran Avenue (follow signs to the

All bidders must submit a Prequalification Questionnaire for this project. Having prequalified on other McCarthy projects does not prequalify you for this project. **Prequalification Questionnaires are due to McCarthy no later than 5:00 p.m. on September 6, 2013.**

Contractors may obtain a Prequalification Questionnaire by e-mailing [CGordon@McCarthy.com](mailto:CGordon@McCarthy.com) or by picking up a CD with a digital copy at the location of bid submittal listed below, Monday through Friday from 8:00 a.m. to 4:00 p.m. Please call or email Chris Gordon at (949) 851-8383 with any questions. **Do not contact UCLA.**

Confidentiality of the information provided will be respected to the extent permitted by law. Response to the Prequalification Questionnaire must be submitted on the forms contained within the Prequalification Questionnaire available at the address above.

All bidders will be required to provide a 15% Bid Bond. All bidders will be required to provide 100% Performance and Payment Bonds, which will be due upon award of contract. The surety issuing the bonds shall be, on the bid deadline, an admitted surety insurer (as defined in the California Code of Civil Procedure Section 995.120). All insurance policies required to be obtained by each subcontractor shall be subject to approval by McCarthy for form and substance.

Bid Documents will be available August 29, 2013. Submit original sealed bids, either mailed or hand delivered, to:

McCarthy Building Companies, Inc.  
20401 S.W. Birch, Suite 300,  
Newport Beach, CA 92660

ATTN: UCLA Luskien Sealed Bid Proposal

meeting room), UCLA campus (refer to the online UCLA Campus Map at [www.ucla.edu/map/](http://www.ucla.edu/map/)). For further information, contact Kirk Findley at 310-825-8341.

(NOTE: Bidders are advised that parking may be difficult. Bidders should allow ample time to drive to the above location in heavy traffic, find a parking space, walk to the building, and arrive in the designated Meeting Room prior to the required time. It is currently anticipated that the Conference/Job Walk will last at least 2 hours.)

**LICENSE REQUIREMENTS:** The successful Bidder will be required to have the following California current and active contractor's license at the time of submission of the Bid:

**A License (General Engineering)**

**PREQUALIFICATION:** To be allowed to submit a bid, Bidders must have the minimum experience set forth in the Prequalification Questionnaire contained in the Bidding Documents and posted on the website listed below. Bidder's completed Prequalification Questionnaire must be received at the above-listed University Contracts Administration office in a sealed envelope no later than:

**3:00 p.m., September 12, 2013**

Every effort will be made to ensure that all persons have equal access to contracts and other business opportunities with the University within the limits imposed by law or University policy. Each Bidder may be required to show evidence of its equal employment opportunity policy. The successful Bidder and its subcontractors will be required to follow the nondiscrimination requirements set forth in the Bidding Documents and to pay prevailing wage at the location of the work.

The work described in the contract is a public work subject to section 1771 of the California Labor Code.

THE REGENTS OF THE UNIVERSITY OF CALIFORNIA  
(Visit our website at: <http://www.capitalprograms.ucla.edu>)

**Bids will be received until 2:00 p.m. on October 1, 2013.**

This is a prevailing wage project that includes construction of a new 294,000 gsf Type 1 building on a site located adjacent to the main entrance to the campus at the terminus of Westwood Plaza. The site currently houses Parking Structure 6, which will be demolished. The project consists of four components: 1) a 242,000 gsf conference facility with meeting space and 250 guest rooms; 2) 42,000 gsf parking garage for resident guests; 3) a 10,000 gsf replacement campus catering kitchen; 4) improvements to adjacent traffic turnaround and pedestrian areas in Gateway Plaza at the main entrance to the campus. The structure will be constructed of a concrete frame with seven floors above grade and one level below grade for parking. The new building will be constructed to meet the LEED New Construction Version 3.0 "Gold" green building requirements.

Every effort will be made to ensure that all persons have equal access to contracts and other business opportunities with the University within the limits imposed by law or University policy. Each Bidder may be required to show evidence of its equal employment opportunity policy. The successful Bidder and its subcontractors will be required to follow the nondiscrimination requirements set forth in the Bid Documents and to pay prevailing wage at the location of the work.

The work described in the contract is a public work subject to section 1771 of the California Labor Code.

McCarthy is signatory to the Carpenters, Laborers, and Cement Finishers. Compliance with certain labor agreements may be applicable for some bidders. Bidders are directed to Section 10.2 (inclusive) of the McCarthy Subcontract for specific labor agreement requirements.

**Public Legal Advertisers:**

The Small Business Exchange gives you more coverage and better results

**The best way to reach the African American, Chinese and Hispanic communities**

**Resolution 242-12:** On June 28, 2012 San Francisco Board of Supervisors designated the Small Business Exchange newspaper as a minority outreach newspaper for the following communities for FY 12-13: African American, Chinese, Hispanic.

**And the best return on your advertising dollar**

The Small Business Exchange assists public agencies in buying goods and services through economic downturns and budget cuts by offering lower advertising rates and cost-efficient value-added services.

**Advertise in the Small Business Exchange and receive these benefits:**

- Targeted distribution by industry, location, focus group(s) from our comprehensive and constantly updated 1.5 million business-to-business database.
- Our multi-channel distribution system delivers your message via print, email and online for maximum exposure.
- More bidders, which reduces the cost of goods and services to purchase.
- Wider and more diverse business participation.

**SBE Advertisers are always among good company!**

- San Francisco BART
- San Francisco DPW
- San Francisco Housing Authority
- San Francisco International Airport
- City of Berkeley
- CA Highway Patrol
- CA State Lottery
- CSU Fresno
- CSU Fullerton
- CSU Los Angeles
- CSU Monterey Bay
- CSU Office of the Chancellor
- City of Ontario
- CSU Stanislaus
- DPR Construction Inc.
- Golden Gate Bridge District
- Los Angeles Co DPSS
- Los Angeles Co MTA
- Metropolitan Water District of Southern California
- Oakland USD
- Palos Verdes Peninsula USD
- San Jose State University
- San Mateo Co Transit District
- Santa Clara Valley Water District
- Santa Clara VTA
- Southern California Regional Rail Authority
- Tri Delta Transit
- UC Santa Cruz
- UC Davis
- UC Davis Medical Center
- UC Irvine Design & Const Services
- UC San Francisco CPM
- UC San Francisco Medical Center
- UCLA
- ...and many more!

"UCLA has been advertising with the Small Business Exchange since 1993 with excellent results."

Donna Hansen, UCLA

"SBE is able to handle ads in a certain target area and in a diverse marketplace."

Eileen Martinez, The Daily Journal

The Small Business Exchange has been providing advertising services for the San Francisco Department of Public Works for ten years . . . and has met our specific requirements . . . The Department has been more than satisfied.

Gordon Choy,  
San Francisco Department of Public Works



## NORTHERN CALIFORNIA

## PUBLIC LEGAL NOTICES

## City and County of San Francisco

Outreach Advertising

September 2013 #1

## Newspaper Outreach Advertising Survey

The Board of Supervisors is evaluating the effectiveness of Outreach advertising. Was the information in this ad helpful and/or interesting to you? What types of articles would you like to see? Please provide your comments at 415-554-7710 or email board.of.supervisors@sfgov.org. Please include the publication name and date.

## The San Francisco Housing Authority

Invitations for bids for Elevator Repair & Maintenance Service at CAL 1-15, PING YUEN 655, 711, 795 and 895 Pacific Avenue

Solicitation No: 13-620-IFB-0018

The San Francisco Housing Authority will receive sealed bids for Elevator Repair and Maintenance Service work at Ping Yuen, 655, 711, 795 & 895 Pacific Avenue.

Responses are due 2:00 PM on **Thursday, September 5, 2013.**

To obtain a set of the IFB document go to <http://www.sfha.org/pr-crmn/current.htm>. To obtain a hardcopy, please visit the Authority's office at 1815 Egbert Avenue, 3rd floor, #300, San Francisco, California. A processing fee of \$50.00 (non-refundable) will be required for each hardcopy set of documents. All payments must be in the form of Certified Check, Cashier's Check, or Company Check payable to the San Francisco Housing Authority. Cash or personal checks are not acceptable. Contact Ms. Brenda Moore, at (415) 715-3170, e-mail moorebr@sfa.org, for information.

## San Francisco Arts Commission (SFAC)

Free Live Radio Event at Historic Bayview Opera House

On Thursday, September 19 at 3rd on Third, the (SFAC) and public radio station KALW will take over the historic Bayview Opera House, Ruth Williams Memorial Theatre (4705 Third Street at Newcomb) for "Sights and Sounds of Bayview," an evening of live radio stories featuring remarkable people who live and work in the neighborhood. Bayview native Raquel Miller goes from street fighting teen to Olympic hopeful. A group of Bayview seniors gather for a weekly line dance class, sharing stories of empowerment and redefining what aging means to them. Starting at 7 p.m. see these creative audio portraits performed live on stage, accompanied by original photography and music from Bayview residents, before they are broadcast on the radio. Hosted by Hana Baba, co-host of KALW's daily radio newsmagazine, Crosscurrents. At 5:30 p.m. don't miss food and drinks provided by local merchants and live musical performances by Pat Wilder and the Serious Business, in conjunction with the monthly 3rd on Third neighborhood arts celebration. Secure parking will be available at the Bayview Opera House and at Super Save Market at McKinnon and Third streets with a FREE trolley to the Bayview Opera House.

## San Francisco Department of Public Health

SF Child Health &amp; Disability Prevention (CHDP) Program

**Need Help Finding a Dentist or Dental Insurance for your Child?** Did you know that Tooth Decay can affect your child's ability to learn in school, eat healthy food, and can affect self-esteem?

If you live in San Francisco - call San Francisco Women and Children's Health Referral line @ 1-800-300-9950 for information about low-cost children's dental insurance, or to find a dentist for your child.

The City and County of San Francisco encourage public outreach. Articles are translated into several languages to provide better public access. The newspaper makes every effort to translate the articles of general interest correctly. No liability is assumed by the City and County of San Francisco or the newspapers for errors and omissions.



The Eastern Contra Costa Transit Authority (ECCTA) has proposed Disadvantaged Business Enterprise (DBE) goals for FY 2014, 2015 and 2016 in accordance with regulations of the U.S. Department of Transportation (DOT), 49 CFR Part 26.

A copy of the DBE goals and description of the methodology used will be available for inspection at the address shown below as well as online at [www.trideltatransit.com](http://www.trideltatransit.com).

Public comments regarding this goal will be accepted for forty-five (45) days from the date of this notice and may be sent to:

ECCTA  
DBE Liaison Officer  
801 Wilbur Avenue  
Antioch, CA, 94509

Or, email to: [comments@eccta.org](mailto:comments@eccta.org)

All potential bidders, including DBE firms are encouraged to register their company to be included on ECCTA's vendor bid lists by calling Purchasing at (925) 754-6622.

Visit  
[www.sbeinc.com](http://www.sbeinc.com)  
to download a  
PDF version of the  
latest **SBE Newspaper** and  
**SBE Newsletter**

CITY & COUNTY OF SAN FRANCISCO  
DEPARTMENT OF PUBLIC WORKSContract No. 7436A-5  
(ID No. FCA14014)ESER 1 FIRE STATIONS 10, 13, 17 & 26  
EXTERIOR ENVELOPE

Sealed bids will be received at 1155 Market Street, 4th Floor, San Francisco, California 94103 until **2:30 p.m. on September 12, 2013**, after which they will be publicly opened and read. Digital files of Bid Documents, Plan Holders Lists, and Addenda may be downloaded at no cost from the Department of Public Works (DPW) Electronic Bid Documents Download site at [www.sfdpw.org/biddocs](http://www.sfdpw.org/biddocs), or purchased on a CD format from 1155 Market St., 4th Fl, S F, CA 94103, tel: 415-554-6229, for a non-refundable \$15.00 fee paid by cash or check to "Department of Public Works". Please visit the DPW's Contracts, Bid Opportunities and Payments webpage at [www.sfdpw.org](http://www.sfdpw.org) for more information. Notices regarding Addenda and other bid changes will be distributed by email to Plan Holders.

The work is located at Firestation No 10, 655 Presidio Ave. at Bush St; Firestation No 13, 530 Sansome St. at Washington; Firestation No 17, 1295 Shafter Ave. at Ingalls and Firestation No 26, 80 Digby St. at Addison St. in San Francisco. The work includes but is not limited to exterior painting, inclusive of sealing cracks and preparation prior to paint, on building envelope, rooftop structures, site walls, fences, and gates; replacement interior ceiling tiles and associated interior wall prep and paint; replacement hollow metal doors; installation of bird deterrent system; and all appurtenant work in accordance with specifications and drawings. The time allowed for completion is 120 consecutive calendar days. The Architect's estimate is in excess of \$365,000. For more information, contact the Project Manager, Youcef Bouhamama at (415) 557-4798.

This Project shall incorporate the required partnering elements for Partnering Level 1. Refer to Section 01 31 33 for more details.

Pursuant to San Francisco Administrative Code (SFAC) Section 6.25, "Clean Construction" is required for the performance of all work.

The Specifications include liquidated damages. Contract will be on a Lump Sum Bid Items basis. Progressive payments will be made.

Bid discounts may be applied as per SFAC Chapter 14B. Subcontracting goal is 15% LBE. Call James Soncuya at (415) 558-4080 for details. In accordance with SFAC Chapter 14B requirements, all bidders, except those who meet the exception noted below, shall submit documented good faith efforts with their bids and must achieve 80 out of 100 points to be deemed responsive. Bidders will receive 15 points for attending the pre-bid conference. Refer to CMD Form 2B for more details. Exception: Bidders who demonstrate that their total LBE participation exceeds the above subcontracting goal by 35% will not be required to meet the good faith efforts requirements.

For information on the City's Surety Bond Program, call Jennifer Elmore at (415) 217-6578.

A corporate surety bond or certified check for ten percent (10%) of the amount bid must accompany each bid. SFAC Sec. 6.22(A) requires all construction contracts awarded by the City and County of San Francisco to include performance and payment bonds for 100% of the contract award.

A Class "B" or a Class "C-33" license is required to bid.

In accordance with SFAC Code Chapter 6, no bid is accepted and no contract in excess of \$400,000 is awarded by the City and County of San Francisco until such time as the Mayor or the Mayor's designee approves the contract for award, and the Director of Public Works then issues an order of award. Pursuant to Charter Sec. 3.105, all contract awards are subject to certification by the Controller as to the availability of funds.

Minimum wage rates for this project must comply with the current General Prevailing Wage as determined by the State Dept. of Industrial Relations. Minimum wage rates other than applicable to General Prevailing Wage must comply with SFAC Chapter 12P, Minimum Compensation Ordinance.

Right reserved to reject any or all bids and waive any minor irregularities.

8/22/13  
CNS-2523555#  
SMALL BUSINESS EXCHANGE

Inside The 'Bossless' Office,  
Where The Team Takes  
Charge

## ■ Continued from page 2

As more companies shift to flatter structures, Courtright says workers should decide what rewards you're seeking at work when making job decisions.

"In a flat organization, moving up the chain of command is not the reward for performing well, because in a flat organization there's not a big chain of command to climb up. Basically the reward in a flat organization is being able to work on new and challenging creative tasks," Courtright says.

And that newness is what keeps Menlo's Lisa Ho coming back.

"We say we're a learning organization, so we're always learning and trying new things, which is very cool," she says.

Source: NPR



Visit [www.sbeinc.com](http://www.sbeinc.com)  
to download  
a PDF version of the latest  
**SBE Newspaper** and  
**SBE Newsletter**

## Dr. King's Legacy

## ■ Continued from page 1

and global competitiveness of U.S. minority-owned businesses, is a catalyst for this continued growth.

When Gunnar Jahn, Chairman of the Nobel Committee, presented the 1964 Nobel Peace Prize to Dr. King, he said "it was not because he led a racial minority in their struggle for equality that Martin Luther King achieved fame. Many others have done the same, and their names have been forgotten. Luther King's

name will endure for the way in which he has waged his struggle... He is the first person in the Western world to have shown us that a struggle can be waged without violence. He is the first to make the message of brotherly love a reality in the course of his struggle, and he has brought this message to all men, to all nations and races."

Dr. Martin Luther King, Jr. was a man who succeeded in bending the course of American history away from segregation and toward jus-

ice, fairness, and equal economic opportunity. Dr. King's life also reminds us that the actions and attitudes of one person, each person, can profoundly influence the lives of millions. As we celebrate the 50th Anniversary of Dr. King's I Have a Dream speech, let us be reminded that we, too, have the power to change the world.

Source: The Minority Business Development Agency

## VA Reaches Out to Veterans

## ■ Continued from page 10

"VA will continue to provide Veterans with high quality, comprehensive health care and other benefits they have earned through their service," said Dr. Robert Petzel, VA's chief physician and under secretary for health.

The Affordable Care Act was created to expand access to coverage, reduce rising health care costs, and improve health care quality and care coordination. The Affordable Care Act creates new opportunities for coverage for uninsured Veterans and their families.

There are more than 1.3 million Veterans and more than 950,000 spouses and children of Veterans without health insurance. Most

uninsured Veterans are eligible for VA health care. For those who are not eligible for VA care – such as Veterans' family members – the law created a new Health Insurance Marketplace.

In 2014, the Marketplace will be a new way to shop for and purchase private health insurance. People who purchase insurance through the Marketplace may be able to lower the costs of health insurance coverage by paying lower monthly premiums. For more information, visit [www.healthcare.gov](http://www.healthcare.gov).

Source: U.S. Department of Veterans Affairs





# BANKING \$ FINANCE

## FDIC-Insured Institutions Earned \$42.2 Billion in the Second Quarter of 2013

Commercial banks and savings institutions insured by the Federal Deposit Insurance Corporation (FDIC) reported aggregate net income of \$42.2 billion in the second quarter of 2013, a \$7.8 billion (22.6 percent) increase from the \$34.4 billion in profits that the industry reported a year earlier. This is the 16th consecutive quarter that earnings have registered a year-over-year increase. Increased noninterest income, lower noninterest expenses, and reduced provisions for loan losses accounted for the increase in earnings from a year ago. Year-over-year earnings increased at more than half (53.8 percent) of the 6,940 insured institutions reporting financial results. The proportion of banks that were unprofitable fell to 8.2 percent, from 11.3 percent a year earlier.

FDIC Chairman Martin J. Gruenberg said, "The trends we have seen in recent quarters continued in the second quarter. Asset quality continues to recover, loan balances are trending up, fewer institutions are unprofitable, the number of problem banks is down, and the number of failures is significantly below levels of a year ago. However, industry revenue growth remains weak, reflecting narrow margins and modest loan growth. And the current interest rate environment creates an incentive for institutions to reach for yield, which is a matter of ongoing supervisory attention. Nonetheless, overall these results show a continuation of the recovery in the banking industry."

The average return on assets (ROA), a basic yardstick of profitability, rose to 1.17 percent from 0.99 percent a year ago. This is the highest quarterly ROA for the industry since the 1.22 percent posted in the second quarter of 2007.

Second quarter net operating revenue (net interest income plus total noninterest income) totaled \$170.6 billion, an increase of \$4.9 billion (3 percent) from a year earlier, as noninterest income increased by \$6.7 billion (11.1 percent) and net interest income declined by \$1.8 billion (1.7 percent). The average net interest margin — the difference between the average yield banks earn on loans and other investments and the average cost of funding those investments — fell to 3.26 percent, its lowest level since the 3.20 percent reported in the fourth quarter of 2006. Total

noninterest expenses were \$1.4 billion (1.4 percent) below the level of the second quarter of 2012. Banks set aside \$8.6 billion in provisions for loan losses, a reduction of \$5.6 billion (39.6 percent) compared to a year earlier.

Asset quality indicators continued to improve as insured banks and thrifts charged off \$14.2 billion in uncollectible loans during the quarter, down \$6.3 billion (30.7 percent) from a year earlier. The amount of noncurrent loans and leases (those 90 days or more past due or in nonaccrual status) fell by \$21.7 billion (8.3 percent) during the quarter, and the percentage of loans and leases that were noncurrent declined to 3.09 percent, the lowest level since the 2.97 percent posted at the end of 2008.

Financial results for the second quarter of 2013 are contained in the FDIC's latest Quarterly Banking Profile, which was released today. Also among the findings:

**Total loan balances rose.** Loan balances increased by \$73.8 billion (1.8 percent) in the three months ending June 30, as commercial and industrial loan balances rose by \$30.4 billion (2 percent). Balances also increased in real estate loans secured by nonfarm nonresidential properties (up \$11.1 billion or 1 percent), credit cards (up \$10.1 billion or 1.5 percent), and auto loans (up \$10 billion or 3.1 percent). Balances declined in home equity loans (down \$9.8 billion or 1.8 percent) and other loans secured by 1-4 family residential real estate (down \$22.1 billion or 1.2 percent). For the 12 months through June 30, total loan and lease balances were up by \$219.4 billion (2.9 percent).

**Higher interest rates led to a decline in market values of securities portfolios.** Insured institutions reported a \$51.1 billion (89.1 percent) decline in unrealized gains in their holdings of available-for-sale securities during the quarter. This decline was due primarily to rising medium- and long-term interest rates, which eroded market values of fixed-rate securities. Unrealized gains and losses on available-for-sale securities do not affect current earnings, but they do have implications for future earnings if the securities are sold.

**The number of problem banks continued to decline.** The number of banks on the FDIC's "Problem List" declined from 612 to 553 during the quarter. The number of "problem" banks is down nearly 40 percent from the recent high of 888 institutions at the end of first quarter 2011. Twelve FDIC-insured institutions failed in the second quarter of 2013, up from four failures in the first quarter. Thus far in 2013, there have been 20 failures, compared to 40 during the same period in 2012.

**The Deposit Insurance Fund (DIF) balance continued to increase.** The DIF balance — the net worth of the fund — rose to \$37.9 billion as of June 30 from \$35.7 billion as of March 31. Assessment income remained the primary contributor to growth in the fund balance. Estimated insured deposits declined by 0.8 percent, and the DIF reserve ratio — the fund's balance as a percentage of estimated insured deposits — rose from 0.59 percent as of March 31 to 0.63 percent as of June 30. By law, the DIF must achieve a minimum reserve ratio of 1.35 percent by 2020.

The complete Quarterly Banking Profile is available at <http://www2.fdic.gov/qbp> on the FDIC Web site.

\*\*\*\*\*

Congress created the Federal Deposit Insurance Corporation in 1933 to restore public confidence in the nation's banking system. The FDIC insures deposits at the nation's 6,940 banks and savings associations, and it promotes the safety and soundness of these institutions by identifying, monitoring and addressing risks to which they are exposed. The FDIC receives no federal tax dollars — insured financial institutions fund its operations.

FDIC press releases and other information are available on the Internet at [www.fdic.gov](http://www.fdic.gov), by subscription electronically (go to [www.fdic.gov/about/subscriptions/index.html](http://www.fdic.gov/about/subscriptions/index.html)) and may also be obtained through the FDIC's Public Information Center (877-275-3342 or 703-562-2200). PR-75-2013

Source: Federal Deposit Insurance Corporation

## CDFI Fund Launches "Access to Capital and Credit in Native Communities" Study and Focus Group Registration

Demonstrating its continued commitment to serving the needs of Native American, Alaskan Native, and Native Hawaiian communities (Native Communities), the Community Development Financial Institutions Fund (CDFI Fund) is launching the "Access to Capital and Credit in Native Communities" study (the Study). Native Communities in the United States face unique economic challenges that affect the availability of capital and credit for individuals and businesses. The Study will identify these challenges, and is part of the long-term goal of the CDFI Fund's Native Initiatives to overcome barriers to financial services in Native Communities.

"The original 2001 Native American Lending Study laid the foundation for more than a decade of the CDFI Fund's successful efforts to build and expand CDFIs serving Native Communities," said CDFI Fund Director Donna J. Gambrell. "I am confident that this new Study will identify important economic issues within Native Communities that the CDFI Fund will use to focus future efforts and renew our commitment to serving Native Communities."

The CDFI Fund solicited public comments late last year from Tribal leaders and organizations that work with Native Communities on how the Study should be structured. These important comments were incorporated into the CDFI Fund's approach to the Study, which will use a combination of independent research, Tribal consultations, and focus groups to determine the status of credit and capital access in Native Communities.

To lead components of the Study, the CDFI Fund has contracted GBS, Inc., a wholly-owned subsidiary of Sitnasuak Native Corporation, an SBA-certified Alaskan Native 8(a) business. GBS has extensive experience with issues that affect Native Communities.

### Tribal Consultations and Focus Groups

The Tribal consultations and focus group sessions will focus on emerging trends, innovative concepts, or promising solutions that could significantly improve capital access and availability and the quality of credit in Native Communities.

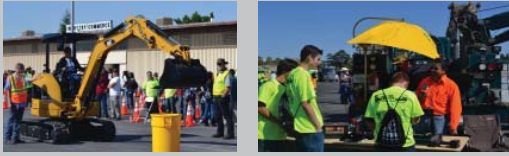
The first focus group for the Study will be held at the Native American Finance Officers Association's 2013 Fall Finance and Tribal Economies Conference in Seattle, Washington on September 9-10, 2013. Registration information for the focus group can be found on the CDFI Fund's website.

As the details of additional Tribal consultations and focus groups are confirmed, the schedule and registration information will be added to the CDFI Fund's website at [www.cdfifund.gov/nativestudy](http://www.cdfifund.gov/nativestudy).

For more information about the Native Initiatives, or the CDFI Fund's other programs, please visit [www.cdfifund.gov](http://www.cdfifund.gov).

Source: Community Development Financial Institutions Fund

## 2013 BAY AREA CONSTRUCTION CAREER AWARENESS DAY



**Mark your calendars!** The AGC Construction Education Foundation in partnership with **Skanska USA Civil West** are excited to announce the 2013 Bay Area Construction Career Awareness Day (CCAD) event! The event will held on **November 7, 2013** at the **Craneway Pavilion in Richmond, CA!**

This year we've relocated the Bay Area CCAD to maximize student attendance with a goal of reaching **1,500 high school** students. The CCAD event is designed to introduce students to a variety of career opportunities in the industry including: building, heavy equipment, engineering, highway and the related trades.

The event will feature: an indoor exhibit hall, an outdoor equipment area, workshops, hands-on activities and demonstrations for students to take part in.



**Complete and return the enclosed Exhibitor/Sponsor Registration form today!**

For more information contact:  
Haley Fernandez at fernandezh@agc-ca.org or 916-371-2422

### INVEST IN THE NEXT GENERATION OF CONSTRUCTION WORKFORCE!

We are now recruiting exhibitors & sponsors for the 2013 Bay Area

Construction Career Awareness Day event! We are encouraging AGC members, trade, industry and post-secondary education and training program partners to participate and inspire students to

#### Build a Career in Construction

See enclosed for information to learn how you can reserve an exhibit space or become a sponsor of the event!

### SIGN UP TO BE AN EXHIBITOR! ALL TRADES NEEDED!

Teach students build something with their own hands or teach them how to use a tool or piece of equipment! Take part in an exciting opportunity to pass along the things that excite you about your work!

Thank you to our current Sponsors:

**SKANSKA USA CIVIL WEST**  
Presenting Partner

## SPONSOR/EXHIBITOR REGISTRATION

Please review the Sponsorship Levels & Benefit Breakdown below and indicate the level your company would like to participate at the 2013 Bay Area CCAD event. **Note:** the Transportation Sponsorship is **optional** and **in addition** to any other sponsorship level you select. Those funds will go towards providing busing and other transportation for the schools that participate. Given the limited resources of the public school system our ability to host transportation costs will play a crucial role in whether or not schools can attend.

	Presenting Partner \$25,000	Host \$15,000	Platinum \$10,000	Gold \$5,000	Silver \$2,500	Bronze \$1,000	Crystal \$500	Exhibitor \$350	Transportation \$150
<b>AVAILABILITY</b>	<b>SOLD</b>	<b>2 Available</b>	<b>3 Available</b>	<b>5 Available</b>	<b>10 Available</b>	<b>Unlimited</b>	<b>Unlimited</b>	<b>Unlimited</b>	<b>Unlimited</b>
<b>BENEFITS</b>									
10 x 10 indoor exhibit booth and/or outdoor exhibit space in paved lot	X	X	X	X	X	X	X	X	
Name or logo on event website	X	X	X	X	X	X	X		
Name or logo in event program (also on cover)	X	X	X	X	X				X
Name or logo on sponsor banner/signage at event	X	X	X	X	X				
Name or logo on all promo and marketing materials	X	X	X	X					
Name or logo on event t-shirts	X	X	X						
Logo on screens at event	X	X	X						
Presentation time at event	X	X							
Materials/Giveaway items out in student bags	X								
<b>MARK YOUR SELECTION</b>									

I represent a **public school/college/university** and qualify for a exhibitor sponsor waiver (\$350 value).

NAME: \_\_\_\_\_

NAME OF COMPANY: \_\_\_\_\_

MAILING ADDRESS: \_\_\_\_\_

PHONE: \_\_\_\_\_ EMAIL: \_\_\_\_\_

- Please invoice our company     Check enclosed     Please charge my:
- Visa     MasterCard     AMEX

NAME ON CARD: \_\_\_\_\_

CARD NUMBER: \_\_\_\_\_ EXP DATE: \_\_\_\_\_

SIGNATURE: \_\_\_\_\_

Make your company check payable to:  
AGC of California Construction Education Foundation  
3095 Beacon Blvd, West Sacramento, CA 95691

For more information contact Haley Fernandez at fernandezh@agc-ca.org or 916-371-2422

# Grow Your Business! Subscribe to SBE

Choose an option that meets your needs...

- #1                      **\$250**  
Includes 1 year subscription to SBE newspaper with bid notices
  - #2                      **\$220** Includes 1 year subscription to bid notice service by fax
  - #3                      **\$200**  
Includes 1 year subscription to bid notice service by email OR by online access
- \* Options include no more than 3 sub-categories persubscription

Company Name \_\_\_\_\_

Contact \_\_\_\_\_

Address \_\_\_\_\_

City/State/Zip \_\_\_\_\_

Phone \_\_\_\_\_ Fax \_\_\_\_\_

Email \_\_\_\_\_

•Subscriptions are non-refundable. Subscriptions begin upon receipt of payment.

•Make check payable to: Small Business Exchange, Inc.  
•Mail payment & form to:

**703 Market Street Suite 1000, San Francisco, CA 94103**  
**Fax your subscription form to (415) 778-6255**  
**or Email to sbe@sbeinc.com**

- I would like to receive bid updates by
  - Internet (login information will be emailed)
  - Fax     Email

- Please choose the general category:
  - Construction     Business Services
  - Professional Services     Commodities
 (You will be sent a list of sub-categories from which to chose.)

- If choosing fax or email services, list keywords for bid selection:

\_\_\_\_\_

\_\_\_\_\_

- List location(s) of where your company will work:

\_\_\_\_\_

- Check Enclosed     Charge (circle one) VISA/MC/AMEX

Account # \_\_\_\_\_ Exp. Date \_\_\_\_\_

\_\_\_\_\_